The disclosure of additional information as required pursuant to the Rules on Acquisition or Disposal of Assets and the Rules on Connected Transactions

1. Information Memorandum disclosed pursuant to Clause 16 of the Notification of the Stock Exchange of Thailand

Details are per Attachment 3.

#### 2. Brief Information Concerning the Company and Its Business Operation

Charoen Pokphand Foods Public Company Limited ("CPF") and subsidiaries (collectively called "the Company") operates an integrated agro-industrial and food businesses including feed production, animal breeding, animal husbandry, primary meat processing, food production and ready-to-eat food as well as meat and food retail outlets. Under the Three-Benefit Principle of "benefiting the Country, the Society and The Company", the Company takes into careful consideration of environmental, social and economic balance affecting its stakeholders in all sectors and promotes the Sustainable Development Goals (SDGs) on the basis of good corporate governance.

The scope of business operations can be divided into 2 main parts as: (1) Thailand operations and (2) International operations, as briefly elaborated as follows:

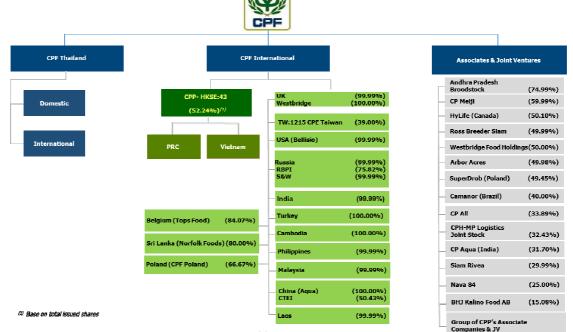
 Thailand operations involve agro-industrial and food business operations for domestic distribution and export. The products include meat, processed meat and ready-to-eat food which will be distributed and exported covering more than 30 countries across 5 continents.

The Company's Thailand operations cover livestock and aquaculture including swine, broilers, layers, ducks, shrimps and fish. Its integrated production process starts from production of animal feed, animal breeding, animal farming, processing of meat, production of semi-cooked or cooked meat products and ready-to-eat products, including operations of food retail and food outlets as the Company's distribution channels.

 International operations involve agro-industrial and food business operated by its subsidiaries in 16 countries i.e. China, Vietnam, Taiwan, USA, India, Turkey, Russia, United Kingdom, Cambodia, the Philippines, Malaysia, Laos, Belgium, Sri Lanka Poland and Brazil.

The Company's products can be classified into three categories, namely, 1) Feed 2) Farm-processing, including animal breed, commercial animal, and primary processed meat, and 3) Food Products, such as processed semi-cooked and cooked meat, and ready-to-eat food products under e brand, other Company's brands and customers' brands.

Business Operation Structure of the Group as of June 30, 2020



# 3. Executives and Top Ten Major Shareholders

# 3.1 Board of Directors

As of August 31, 2020, CPF Board of Directors consisted of 15 directors as follows:

	N	D
	Name	Position
1.	Mr. Soopakij Chearavanont	Chairman <sup>(1)</sup>
2.	Mr. Chingchai Lohawatanakul	Vice Chairman <sup>(1)</sup>
3.	Mr. Adirek Sripratak	Vice Chairman <sup>(1)</sup>
4.	Mr. Phongthep Chiaravanont	Vice Chairman <sup>(1)</sup>
5.	Mr. Suphachai Chearavanont	Vice Chairman <sup>(1)</sup>
6.	Mr Rungson Sriworasat	Director <sup>(2)</sup>
7.	Professor Dr. Pongsak Angkasith	Director <sup>(2)</sup>
8.	Pol.Gen. Phatcharavat Wongsuwan	Director <sup>(2)</sup>
9.	Mrs. Vatchari Vimooktayon	Director <sup>(2)</sup>
10.	Mr. Vinai Vittavasgarnvej	Director <sup>(2)</sup>
11.	Mrs. Arunee Watcharananan	Director <sup>(1)</sup>
12.	Mr. Prasit Boondoungprasert	Director <sup>(1)</sup>
13.	Mr. Siripong Arunrattana	Director <sup>(1)</sup>
14.	DVM Sujint Thammasart	Director <sup>(1)</sup>
15.	Mr. Paisan Chirakitcharern	Director <sup>(1)</sup>
Note	<sup>(1)</sup> Authorized directors whereby any two of the a	authorized directors s

Note: <sup>(1)</sup> Authorized directors whereby any two of the authorized directors shall sign on behalf of the Company with the Company's seal affixed

(2) Independent Director

# 3.2 Executives

As of August 31, 2020, CPF's executives in accordance with the definition stipulated in Notification of the Securities and Exchange Commission No. Kor Chor. 17/2551 Re: Definition under Notifications relating to Issuance and Offering of Securities comprises the following:

	Name	Position
1.	Mr. Prasit Boondoungprasert	Chief Executive Officer (CEO)
2.	Mr. Siripong Arunrattana	Chief Operating Officer - Livestock Business
		Chief Operating Officer - Sausage and Ready Meal Business and
		Acting Executive Vice President - Broiler
3.	DVM Sujint Thammasart	Chief Operating Officer - Aquaculture Business
4.	Mr. Sathit Sangkanarubordee	Chief Operating Officer - Five Star and Restaurant Business
5.	Mr. Paisan Chirakitcharern	Chief Financial Officer

# 3.3 Shareholders

Top ten major shareholders, number of shares and holding percentage as of the share register book closure date on August 31, 2020.

	Names	No. of Shares	% Shareholding
1.	CPG Group <sup>(1)</sup> comprises:	4,556,260,804	52.91%
	1.1 CPG <sup>(2)</sup>	2,189,815,835	25.43%
	1.2 Jumbo Kingdom Ventures Ltd. <sup>(3)</sup>	920,843,330	10.69%
	1.2 Charoen Pokphand Holding Co., Ltd. <sup>(4)</sup>	743,660,460	8.64%
	1.4 Orient Success International Ltd. <sup>(3)</sup>	120,814,159	1.40%
	1.5 Worth Access Trading Ltd. <sup>(3)</sup>	117,342,300	1.36%
	1.6 Creative Light Investments Ltd. <sup>(3)</sup>	38,000,000	0.44%
	1.7 CPF (Thailand) Plc. <sup>(5)</sup>	191,522,720	2.22%
	1.8 Bangkok Produce Merchandising Plc. <sup>(6)</sup>	99,462,000	1.16%
	1.9 Plenty Type Ltd. <sup>(7)</sup>	76,800,000	0.89%
	1.10 CP Foods Capital Ltd. <sup>(7)</sup>	58,000,000	0.68%
2.	Thai NVDR Co., Ltd. <sup>(8)</sup>	680,014,552	7.90%
3.	Social Security Office	302,645,000	3.51%
	3.1 Social Security Office <sup>(9)</sup>	242,882,500	2.82%
	3.2 Social Security Office by SCB Asset Management Co., Ltd. <sup>(9)</sup>	14,603,480	0.17%
	3.3 Social Security Office by One Asset Management Co., Ltd. <sup>(9)</sup>	12,871,980	0.15%
	3.4 Social Security Office by UOB Asset Management (Thailand) Co., Ltd. <sup>(9)</sup>	11,659,880	0.14%
	3.5 Social Security Office by Kasikorn Asset Management Co., Ltd. <sup>(9)</sup>	10,765,180	0.13%
	3.6 Social Security Office by Krung Thai Asset Management Plc. <sup>(9)</sup>	9,861,980	0.11%
4.	STATE STREET EUROPE LIMITED <sup>(10)</sup>	213,654,193	2.48%
5.	GIC PRIVATE LIMITED <sup>(10)</sup>	181,510,870	2.11%
6.	SOUTH EAST ASIA UK (TYPE C) NOMINEES LIMITED <sup>(10)</sup>	136,242,752	1.58%
7.	Mr. Prinya Tieanworn	71,000,000	0.82%
8.	Vayupak Fund	48,298,200	0.56%
	8.1 Vayupak Fund 1 by MFC Asset Management Plc. <sup>(11)</sup>	24,149,100	0.28%
	8.2 Vayupak Fund 1 by Krung Thai Asset Management Plc. <sup>(11)</sup>	24, 149, 100	0.28%
9.	MORGAN STANLEY & CO. INTERNATIONAL PLC <sup>(12)</sup>	47,714,000	0.55%
10.	Krungsri Dividend Stock LTF <sup>(13)</sup>	42,655,800	0.50%

CPG Group does not have any shareholding in no. 2-6, 8-10

Note

- (1) CPG Group is a reporting group to be in compliance with Section 246 and Section 247 of the Securities and Exchange Act of 2535 (as amended)
- (2) Engaging in investment business as well as importing and distribution of chemical products and providing technical services. Top ten major shareholders of Charoen Pokphand Group Co., Ltd. ("CPG") and % shareholding of such persons are as follows: Sumetjiaravanon Co., Ltd. 12.96%, Mrs. Somurai Jaruphnit 8.42%, Mr. Dhanin Chearavanont 6.48%, Mr. Nakul Chiaravanont 6.00%, C.P. Holding (Thailand) Co., Ltd. 4.47%, Mr. Phongthep Chiaravanont 4.26%, Mr. Manas Chiaravanond 4.22%, Mrs. Somsri Lumsam 4.21%, Mr. Nopadol Chiaravanont and Mrs. Nuchanart Chiaravanond 3.00% each.
- <sup>(3)</sup> CPG's indirect subsidiary, engaging in investment business
- (4) CPG's direct subsidiary, engaging in investment business
- <sup>(5)</sup> CPF's direct subsidiary, engaging in agro-industrial and integrated food business
- <sup>(6)</sup> CPF's direct subsidiary, engaging in animal feed raw material distribution
- (7) CPF's indirect subsidiary, engaging in investment business
- <sup>(8)</sup> A Thai company, contact information: 62 The Stock Exchange of Thailand Building, Ratchadapisek Road, Dindaeng, Bangkok 10400, Thailand, Thai NVDR Co., Ltd. issues Non-Voting Depository Receipt (NVDR) and offers to investors. NVDR investors are entitled to receive all financial benefits as if they invest in ordinary shares. However, NVDRs generally are not allowed to participate and vote in shareholders' meetings except only in the case where the company wishes to delist itself from the SET.
- <sup>(9)</sup> A Thai government department, contact information: Siam Commercial Bank Plc., Markets Operations Division, 1060 Building 2, 3<sup>rd</sup> Floor, Phetburi Road, Makkasan, Ratchatawee, Bangkok 10400, Thailand
- <sup>(10)</sup> A foreign company, contact information: Standard Chartered Bank (Thai) Plc., Securities Services, Zone B, Sathorn Nakorn Tower, 14<sup>th</sup> Floor, North Sathorn Road, Silom, Bangkok 10500, Thailand
- <sup>(11)</sup> A Thai fund, contact information: Kasikorn Bank Plc., Custodian Department, 19<sup>th</sup> Floor, Soi Rat Burana 27/1, Rat Burana Road, Bangkok 10140, Thailand
- <sup>(12)</sup> A foreign company, contact information: 968 HSBC Building, 5<sup>th</sup> Floor, Rama 4 Road, Bangrak, Bangkok 10500, Thailand
- (13) A Thai fund, contact information: CITIBANK CUSTODIAN, CITIBANK N.A., 399 Interchange 21 Tower, 12th Floor, Sukhumvit Road, North Klongtoey,Bangkok 10110, Thailand

Attachment 4

Unit : THB million

# 4. Related Transactions

/1

**4.1** Related Transactions which are ordinary course of business or supporting transaction occurred during the year 2019 and the first 6 months of 2020, of which the audit committee is of the opinion that these related party transactions are reasonable as they were ordinary course of business or supporting transaction conducted on arm's length basis according to the principle of the processes of those transactions subjected to section 89/12(1) of Securities and Exchange Act B.E.(No. 4) 2008 approved by the Board of Directors of CPF.

			Transact	tion Amount	Outstandi	ng Amount
Related Person	Relationship <sup>/1</sup>	Transaction	2019	Jan 1-June 30,	Dec 31,	June 30,
				2020	2019	2020
1. C.P. Tower Growth Leasehold Property	• Major shareholder is the company having Chearavanont family as an ultimate	Other expenses	213	73	5	4
Fund	shareholder	Accounts receivable	-	-	1	4
		Lease liabilities	-	-	-	182
		Purchase of right-of-use assets	-	164	-	-
2. Kabinburi Agriculture Co., Ltd	• Watcharapatr Co., Ltd., the major shareholder, is the related person of	Other expenses	16	1	-	-
	Mrs. Arunee Watcharananan (director of CPF) and child of Mr. Adirek Sripratak	Lease liabilities	-	-	-	54
	(director of CPF)					
	Child of Mrs. Arunee Watcharananan (director of CPF) are directors					
3. Bangkok Vet Drug Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Purchase of Goods and other expenses	55	35	2	3
	shareholder	Sale of goods and other income	10	7	1	3
4. Kasetphand Agritech Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Construction costs and other equipment	32	1	2	-
	shareholder					
5. Kasetphand Industry Co., Ltd.	• CPG is a major shareholder	Other income	6	1	6	3
	<ul> <li>Mr. Phongthep Chiaravanont is the common director</li> </ul>	Construction costs and other equipment	1,555	658	265	100
		Advance payments for purchase of goods	-	-	12	20
6. Gosoft (Thailand) Co., Ltd.	• Subsidiary of CPALL Plc. ("CPALL")	Purchase of equipment and other expenses	26	12	16	-
7. Khao C.P. Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Other income	1	-	1	-
	shareholder	Purchase of Goods and other expenses	274	86	4	1
	<ul> <li>Mr. Phongthep Chiaravanont is the common director</li> </ul>					
8. K.S.P. Equipment Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Other income	1	-	1	-
	shareholder	Construction costs and other equipment	439	159	57	32
	<ul> <li>Mr. Phongthep Chiaravanont is the common director</li> </ul>	Sale of assets	1	-	-	-
9. Charoen Pokphand Group Co., Ltd. ("CPG"	<ul> <li>Major shareholder of CPF (CPG directly holds 25.03% in CPF)</li> </ul>	Sale of goods and other income	5	1	2	1
	• Mr. Soopakij Chearavanont, Mr. Suphachai Chearavanont, Mr. Chingchai	Purchase of Goods and other expenses	9,537	5,110	375	522
	Lohawatanakul and Mr. Phongthep Chiaravanont are the common directors	Technical service fees	444	11	43	2
		Trademark license fees	2,987	1,954	869	1,011

<sup>&</sup>quot;Related person" in this topic means the person defined in the Notification of the Securities and Exchange Commission No. KorChor. 17/2551 re: the definitions in the notifications relating to issue and offer of securities

			Transaction Amount		Outstanding Amount	
Related Person	Relationship <sup>/1</sup>	Transaction	2019	Jan 1-June 30,	Dec 31,	June 30,
				2020	2019	2020
10. Counter Service Co., Ltd.	Subsidiary of CPALL	Other expenses	-	-	1	-
		Bill payment services and cash in remittance				
		process	-	-	478	166
11. Kaiser Construction (Thailand) Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Construction costs and other equipment	19	-	-	-
	shareholder					
12. Charoen Pokphand Agriculture Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods and other income	6	4	-	1
	shareholder					
13. Charoen Pokphand Produce Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Other income	1	-	-	-
	shareholder	Purchase of Goods and other expenses	57	51	-	2
	Mr. Phongthep Chiaravanont is the common director					
14. Charoen Pokphand Engineering Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Construction costs and other equipment	87	17	3	2
	shareholder					
15. Charoen Pokphand Enterprise Co., Ltd.	CPG is a major shareholder	Other income	1	-	-	-
	<ul> <li>Mr. Phongthep Chiaravanont is the common director</li> </ul>	Purchase of Goods and other expenses	149	91	14	8
16. Chia Tai Co., Ltd.	Chearavanont family is a major shareholder	Purchase of Goods and other expenses	19	8	2	1
	<ul> <li>Mr. Phongthep Chiaravanont is the common director</li> </ul>					
17. Chia Tai Cultivation Technology Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Purchase of Goods and other expenses	17	6	2	1
	shareholder					
18. C.P. Consumer Products Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods and other income	289	119	63	44
	shareholder	Purchase of Goods and other expenses	96	41	8	7
19. C.P. Trading Group Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sales of goods	39	31	5	4
	shareholder	Purchase of goods	-	1	-	-
	<ul> <li>Mr. Phongthep Chiaravanont is the common director</li> </ul>					
20. C.P. Food Store Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Other income	24	14	9	12
	shareholder	Purchase of Goods and other expenses	312	147	25	21
21. C.P. Land Plc.	CPG and Chearavanont family are major shareholders	Sale of goods and other income	4	1	1	-
		Other expenses	2	1	-	-
		Dividend income	7	-	-	-
22. C.P. Poly-Industry Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Purchase of Goods and other expenses	694	289	49	43
	shareholder					
23. C.P. Intertrade Co., Ltd.	Chearavanont family is a major shareholders	Sale of goods and other income	8	3	7	8
	• Mr. Chingchai Lohawatanakul and Mr. Phongthep Chiaravanont are the common	Purchase of Goods and other expenses	329	200	63	70
	directors					
24. C.P. Interfood (Thailand) Co., Ltd.	CPG is the major shareholders	Purchase of Goods and other expenses	328	132	33	27

			Transac	tion Amount	Outstandi	ng Amount
Related Person	Relationship <sup>/1</sup>	Transaction	2019	Jan 1-June 30,	,	June 30,
			450	2020	2019	2020
25. C.P. Packaging Industry Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Purchase of Goods and other expenses	152	70	9	12
26. C.P. Retailink Co., Ltd.	Subsidiary of CPALL	Sale of goods and other income	10	5	1	2
		Purchase of Goods and other expenses	31	18	4	4
		Purchase of equipment	15	7	-	-
27. CP ALL Plc. ("CPALL")	Associate of CPF	Sale of goods and other income	10,008	4,475	1,918	1,708
	• Mr. Soopakij Chearavanont, Mr. Adirek Sripratak, Mr. Suphachai Chearavanont,	Other expenses	19	9	6	15
	and Pol.Gen. Phatcharavat Wongsuwan are the common directors					
28. CP-Meiji Co., Ltd.	Joint venture of CPF	Sale of goods and other income	365	177	19	15
	Mr. Phongthep Chiaravanont, Mr. Adirek Sripratak, Mr. Prasit Boondoungprasert and	Purchase of Goods and other expenses	562	332	53	64
	Mr. Paisan Chirakitcharern are the common directors					
29. CPRAM Co., Ltd.	Subsidiary of CPALL	Sale of goods and other income	1,972	814	745	485
		Purchase of Goods and other expenses	238	79	12	13
30. CPPC Plc.	CPG and Chearavanont family are major shareholders	Dividend income	12	12	-	-
	• Mr. Suphachai Chearavanont is the common director					
31. Natchayakorn Pattana Co., Ltd.	• Child of Mr. Adirek Sripratak (director of CPF) are shareholders and directors	Other expenses	21	2	-	-
		Lease liabilities	-	-	-	74
32. Dak Galbi Group Co., Ltd.	Associate of CPF	Loans	-	-	25	-
	• Mr. Prasit Boondoungprasert and Mr. Paisan Chirakitcharern are the common					
	directors					
33. DT Designs Corporation Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Construction costs and other equipment	6	-	-	-
34. Dynamic Transport Co., Ltd.	Major shareholder is the company having Chearavanont family as an ultimate	Other income	1	-	-	-
	shareholder	Other expenses	1,090	507	92	71
35. Dynamic Intertransport Co., Ltd.	Major shareholder is the company having Chearavanont family as an ultimate shareholder	Other expenses	52	37	6	3
36. Sapsamutr Co., Ltd.	Major shareholder is the company having Chearavanont family as an ultimate	Other income	1	1	-	-
	shareholder	Other expenses	72	18	1	1
		Lease liabilities	-	-	-	56
		Purchase of right-of-use assets	-	21	-	-
37. Triple P Farm Co., Ltd.	Child of Mr. Adirek Sripratak (director of CPF) are shareholders and directors	Other expenses	21 2 -	-		
		Lease liabilities	-	-	-	45
38. True Corporation Plc.	CPG is the major shareholder	Other income	2	1	1	-
	<ul> <li>Mr. Suphachai Chearavanont is the common director</li> </ul>	Dividend income	67	66	-	-

			Transact	tion Amount	Outstandi	ng Amount
Related Person	Relationship <sup>/1</sup>	Transaction	2019	Jan 1-June 30,	Dec 31,	June 30,
				2020	2019	2020
39. True Touch Co., Ltd.	<ul> <li>Subsidiary of TRUE</li> </ul>	Other expenses	9	4	1	1
	Mr. Suphachai Chearavanont is the common director					
40. True Money Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Other income	2	1	3	2
	shareholder	Other expenses	-	1	9	-
		Service fee in remittance process	-	-	-	5
41. True Move H Universal Communication Co.	Subsidiary of TRUE	Other expenses	13	20	3	4
Ltd.	Mr. Suphachai Chearavanont is the common director	Other income	-	14	-	15
42. True United Football Club Co., Ltd.	Subsidiary of TRUE	Other expenses	32	-	-	-
43. True Internet Corporation Co., Ltd.	Subsidiary of TRUE	Other expenses	47	22	4	4
44. True Leasing Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Other expenses	539	98	34	45
	shareholder	Lease liabilities	-	-	-	902
		Purchase of right-of-use assets	-	193	-	-
45. True Visions Group Co., Ltd.	Subsidiary of TRUE	Other income	2	1	1	-
	<ul> <li>Mr. Soopakij Chearavanont and Mr. Suphachai Chearavanont are the common directors</li> </ul>	Other expenses	14	9	9 -	-
46. True Internet Data Center Co., Ltd.	<ul> <li>Major shareholder is the company having Chearavanont family as an ultimate shareholder</li> </ul>	Other expenses	40	21	4	4
47. Tacharm Agricultural - Industry Co., Ltd.	Chearavanont family is the major shareholder	Sale of goods and other income	141	70	12	11
		Purchase of goods	251	123	2	19
48. Taksawan Co., Ltd.	Child of Mr. Adirek Sripratak (director of CPF) are shareholders and directors	Other expenses	66	30	4	2
		Lease liabilities	-	-	-	7
49. Ayutthaya Port & ICD Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Other expenses	47	79	29	15
50. Thai News Network (TNN) Co., Ltd.	Subsidiary of TRUE	Other expenses	7	1	4	-
51. T.K.P. Farm Co., Ltd.	• Child of Mr. Adirek Sripratak (director of CPF) are major shareholders and	Other expenses	36	6	-	-
	directors	Lease liabilities	-	-	-	215
52. Thanakorn Farm Co., Ltd.	• Spouse and child of Mr. Adirek Sripratak (director of CPF) are shareholders and	Other expenses	8	1	-	-
	directors	Lease liabilities	-	-	-	48
53. Prachapattanaphand Co., Ltd.	<ul> <li>Spouse and child of Mr. Adirek Sripratak (director of CPF) are shareholders and child of Mr. Adirek Sripratak (director of CPF) are directors</li> </ul>	Sale of goods	-	2	-	5
54. Pratak Farm Co., Ltd.	Child of Mr. Adirek Sripratak (director of CPF) are major shareholders and	Other expenses	7	-	-	-
	directors	Lease liabilities	-	-	-	27
55. Patcharapak Farm Co., Ltd.	Child of Mr. Adirek Sripratak (director of CPF) are major shareholders and	Other expenses	22	2	-	-
	directors	Lease liabilities	-		-	89

			Transac	tion Amount	Outstanding Amount	
Related Person	Relationship <sup>/1</sup>	Transaction	2019	Jan 1-June 30,	Dec 31,	June 30,
				2020	2019	2020
56. Patcharapoom Farm Co., Ltd.	• Spouse and child of Mr. Adirek Sripratak (director of CPF) are shareholders and	Other expenses	17	2	-	-
	child of Mr. Adirek Sripratak (director of CPF) are directors	Lease liabilities	-	-	-	125
57. Leadership Development Charoen	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods and other income	58	11	21	6
Pokphand Group Co., Ltd.	shareholder	Training and seminar fees	250	273	24	5
58. Pantavanij Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Purchase of Goods and other expenses	-	5	-	-
	Mr. Suphachai Chearavanont is the common director					
59. P.N.S. Farm Co., Ltd.	• Child of Mr. Adirek Sripratak (director of CPF) are major shareholders and	Other expenses	52	8	-	-
	directors	Lease liabilities	-	-	-	322
60. Perfect Companion Group Co., Ltd.	CPG is a major shareholder	Sale of goods and other income	1,077	601	125	205
	Mr. Phongthep Chiaravanont is the common director	Purchase of Goods and other expenses	62	33	4	10
61. Panther Entertainment Co., Ltd.	Subsidiary of TRUE	Other expenses	8	-	1	1
	<ul> <li>Mr. Soopakij Chearavanont and Mr. Suphachai Chearavanont are the common directors</li> </ul>					
62. Freewill Solutions Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Software application fees and other expenses	39	17	-	-
	shareholder					
	• Mr. Suphachai Chearavanont is the common director					
63. Tak Charoen Farm Co., Ltd.	• Spouse and child of Mr. Adirek Sripratak (director of CPF) are shareholders and	Other expenses	19	2	-	-
	child of Mr. Adirek Sripratak (director of CPF) are directors	Lease liabilities	-	-	-	89
64. Ross Breeders Siam Co., Ltd.	Associate of CPF	Sale of goods and other income	44	85	6	16
	<ul> <li>Mr.Soopakij Chearavanont, Mr.Adirek Sripratak, Mr.Suphachai Chearavanont are th common directors</li> </ul>	Purchase of goods	20	1	-	-
65. Real Move Co., Ltd.	<ul> <li>Subsidiary of TRUE (However, Real Move Co., Ltd. registered the liquidation on September 30, 2019)</li> </ul>	Other expenses	20	-	-	-
66. PIM Demonstration School	The school has been supported by CPALL	Other income	9	3	2	-
67. Watcharapatr Co., Ltd.	Child of Mrs. Arunee Watcharananan (director of CPF) are major shareholders and	Other expenses	17	3	-	-
	directors	Lease liabilities	-	-	-	88
68. Watcharaphat (Kabin) Co., Ltd.	• Watcharapatr Co., Ltd., the major shareholder, is the related person of Mrs.	Other expenses	16	-	-	-
	Arunee Watcharananan (director of CPF)	Lease liabilities	-		-	38
	• Child of Mrs. Arunee Watcharananan (director of CPF) are directors					
69. Y&O Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods and other income	8	- 7	7	-
	shareholder	Purchase of Goods and other expenses	12	2	1	-
70. VLS Farm Co., Ltd.	Child of Mr. Adirek Sripratak (director of CPF) are shareholders and directors	Other expenses	22	4	-	-
		Lease liabilities	-	_	-	103

			Transac	tion Amount	Outstandi	ng Amount
Related Person	Relationship <sup>/1</sup>	Transaction	2019	Jan 1-June 30,	Dec 31,	June 30,
				2020	2019	2020
71. Star Marketing Co., Ltd.	CPG is the major shareholder	Sale of goods and other income	1	-	2	2
		Trademark license fees	48	8	4	-
		Purchase of trademark	-	349	-	-
72. Siam Makro Plc.	Subsidiary of CPALL	Sale of goods	11,775	6,560	1,805	1,719
	<ul> <li>Mr. Adirek Sripratak is the common director</li> </ul>	Purchase of Goods and other expenses	389	209	37	25
73. Siam Land Flying Co., Ltd.	CPG is the major shareholder	Other expenses	14	6	-	-
74. Siam Food Service Co., Ltd.	<ul> <li>Subsidiary of MAKRO</li> </ul>	Sale of goods	72	10	5	-
		Purchase of goods	56	21	4	4
75. Siam Rivea Co., Ltd.	Associate of CPF	Loans	-	1	29	45
	<ul> <li>Mr. Prasit Boondoungprasert is the common director</li> </ul>					
	<ul> <li>Mr. Sathit Sangkanarubordee, CPF executive, is the director</li> </ul>					
76. Sinpranee Farm Co., Ltd.	• Spouse and child of Mr. Adirek Sripratak (director of CPF) are shareholders and	Other expenses	19	2	-	-
	directors	Lease liabilities	-	-	-	14
77. Sinsanti Co., Ltd.	• Spouse and child of Mr. Adirek Sripratak (director of CPF) are directors and child	Other expenses	43	20	4	4
	of Mr. Adirek Sripratak (director of CPF) are shareholders					
78. Sirilux Pattana Co., Ltd.	• Child of Mr. Adirek Sripratak (director of CPF) are shareholders and directors	Other expenses	31	3	-	-
		Lease liabilities	-	-	-	98
79. Arbor Acres Thailand Co., Ltd.	Associate of CPF	Sale of goods and other income	132	58	14	10
	Mr.Soopakij Chearavanont, Mr.Adirek Sripratak, Mr.Suphachai Chearavanont and	Purchase of goods	33	4	-	-
	Mr. Paisan Chirakitcharern are the common directors					
80. Alpha Farm Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	7	5	-	2
	shareholder	Purchase of goods	9	7	-	2
81. ES Harvest Co., Ltd.	Child of DVM Sujint Thammasart (executive of CPF) are major shareholders and	Sale of goods	10	6	-	-
	directors	Purchase of goods	6	-	-	-
82. Egg Digital Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Other expenses	14	6	-	2
	shareholder					
83. A.P.S. Farm Co., Ltd.	Child of Mr. Adirek Sripratak (director of CPF) are major shareholders and directors	Other expenses	-	11	-	-
84. Advance Transport Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Other expenses	23	12	1	1
	shareholder					
85. Advance Pharma Co., Ltd.	• CPG is a major shareholder	Sale of goods and other income	198	91	83	21
	Mr. Phongthep Chiaravanont is the common director	Purchase of Goods and other expenses	326	128	28	10
86. Eko Corporation Co., Ltd.	Child of Mr. Suphachai Chearavanont (director of CPF) is director	Other expenses	11	6	-	-
87. SLS Farm Co., Ltd.	Child of Mr. Adirek Sripratak (director of CPF) are major shareholders and directors	Other expenses	40	3	-	-
		Lease liabilities	-	-	-	225

			Transac	tion Amount	Outstandi	ng Amount
Related Person	Relationship <sup>/1</sup>	Transaction	2019	Jan 1-June 30,	Dec 31,	June 30,
				2020		2020
88. ICON Siam Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Construction costs and other equipment	23	7	-	-
	shareholder	Lease liabilities	-	-	-	6
89. Advance Pharma Vietnam Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Sale of goods	23	15	1	1
90. Andhra Pradesh Broodstock Multiplicationcentre Private Limited	Associate of CPF	Advance payments for purchase of goods	-	-	-	41
91. Beijing C.P. Egg Industry Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	48	28	5	4
	shareholder	Purchase of goods	52	48	4	4
92. Beijing Chia Tai Breeding Science &	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	22	160	24	80
Technology Development Co., Ltd.	shareholder	Purchase of goods	-	64	38	76
		Advance payments for purchase of goods	-	-	21	22
93. Beijing Chia Tai Feedmill Co., Ltd.	Associate of CPP	Sale of goods	394	210	15	12
		Purchase of goods	499	280	21	19
		Borrowings and interest expense	12	6	594	672
		Advance payments for purchase of goods	-	-	8	12
94. Beijing CP Lotus Supermarket Chain	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	34	-	45	-
Store Co., Ltd.	shareholder	Other expenses	1	-	-	-
	<ul> <li>Mr. Soopakij Chearavanont and Mr. Suphachai Chearavanont are the common directors</li> </ul>					
95. Beijing Dafa Chia Tai Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	28	35	9	7
	shareholder	Purchase of goods	1	-	-	-
96. Beijing Poultry Breeding Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	2	1	-	-
	shareholder	Purchase of goods	109	49	-	1
		Advance payments for purchase of goods	-	-	19	-
97. BHJ Kalino Food AB	Associate of CPF	Sale of goods	698	320	80	82
		Accounts payable	-	-	4	-
98. C.P. Aquaculture (India) Private Limited	Associate of CPF	Sale of goods and other income	490	49	10	4
	<ul> <li>Mr. Chingchai Lohawatanakul is the common director</li> </ul>	Purchase of Goods and other expenses	644	225	116	56
99. C.P. Belgium S.A.	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Other expenses	5	-	-	-
100. C.P. Livestock (Datong) Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Sale of goods and other income	5	6	2	2
101. C.P.Packaging (Vietnam) Industry Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Purchase of goods	281	78	32	16

			Transaction Amount		Outstanding Amount	
Related Person	Relationship <sup>/1</sup>	Transaction	2019	Jan 1-June 30,	Dec 31,	June 30,
				2020	2019	2020
102. C.P. Seed (Vietnam) Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Purchase of goods	59	-	2	-
103. C.P. Trading Co., Ltd.	Chearavanont family is a major shareholder	Other income	29	1	-	-
		Purchase of Goods and other expenses	23,969	13,728	1,634	624
104. C.P. Trading (China) Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Purchase of goods	822	753	76	-
	shareholder	Advance payments for purchase of goods	-	-	1	4
105. C.P. Trading (Overseas) LLC	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Purchase of goods	47	-	-	-
106. C.P. Zonglian (Shanghai) Management Co.,Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Other income	-	2	-	7
107. Charoen Pokphand Import & Export	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	1,001	991	547	1,332
Trading (Shanghai) Co., Ltd.	shareholder	Advance payments for purchase of goods	-	-	-	4
108. Charoen Pokphand Intertrade Singapore	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	899	859	212	407
(Pte) Ltd.	shareholder	Purchase of goods	2	-	-	-
109. Charoen Pokphand Intertrade South Africa	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	38	6	21	4
(Pty) Ltd.	shareholder	Other expenses	5	-	1	1
110. Charoen Pokphand Trading (Hong Kong) Co.,Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Purchase of goods	36	18	-	-
111. Charoen Pokphand Trading (Malaysia) Sdn. Bhd.	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Purchase of goods	26	3	-	-
112. Charoen Pokphand Trading India Private Limited	<ul> <li>Major shareholder is the company having Chearavanont family as an ultimate shareholder</li> </ul>	Purchase of goods	893	256	34	23
113. Chengdu C.T. Agro Food Company	<ul> <li>Major shareholder is the company having Chearavanont family as an ultimate shareholder</li> </ul>	Sale of goods	1,715	954	197	240
114. Chengdu Chia Tai C.P. Trading Chain Store Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Sale of goods	-	5	-	1
115. Chia Tai Animal Husbandry Investment	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods and other income	14,677	7,183	2,325	2,577
(Beijing) Co., Ltd.	shareholder	Purchase of goods	18,424	11,464	200	4
	<ul> <li>Mr. Soopakij Chearavanont is the common director</li> </ul>	Trademark license fees	44	24	-	-
		Interest income	10	2	-	-
		Advance payments for purchase of goods	-	-	3,089	1,549
116. Chia Tai Animal Husbandry Technology	$\bullet$ Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	33	61	21	19
(Kaifeng) Co., Ltd.	shareholder	Accounts payable	-	-	1	-

			Transac	tion Amount	Outstanding Amount	
Related Person	Relationship <sup>/1</sup>	Transaction	2019	Jan 1-June 30,	Dec 31,	June 30,
				2020	2019	2020
117. Chia Tai Aquaculture (Xiamen) Co., Ltd.	<ul> <li>Major shareholder is the company having Chearavanont family as an ultimate shareholder</li> </ul>	Sale of goods	-	12	-	12
118. Chia Tai C.P. (Beijing) International	<ul> <li>Major shareholder is the company having Chearavanont family as an ultimate</li> </ul>	Sale of goods	14	1	-	-
Trading Co., Ltd.	shareholder	Purchase of goods	283	292	125	115
119. Chia Tai C.P.Trading Development Co., Ltd.	<ul> <li>Major shareholder is the company having Chearavanont family as an ultimate shareholder</li> </ul>	Sale of goods	1,332	794	223	278
120. Chia Tai C.P.Trading Development	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	40	-	28	25
(Wuhan) Co., Ltd.	shareholder	Purchase of Goods and other expenses	1	1	1	-
121. Chia Tai Conti (Shekou) Co., Ltd.	Associate of CPP	Sale of goods	17	4	-	3
122. Chia Tai Conti Zhuhai Co., Ltd.	Associate of CPP	Sale of goods and other income	82	14	-	-
123. Chia Tai (Dong Ying) Swine Business	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	1	1	-	-
Co., Ltd.	shareholder	Purchase of Goods and other expenses	19	5	5	5
124. Chia Tai Egg Industry (Hubei) Co. Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods and other income	-	1	-	1
	shareholder	Accounts payable	-	-	-	5
125. Chia Tai Electronic Commerce (Zhejiang)	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	2,215	1,745	462	544
Co., Ltd.	shareholder	Purchase of goods	5	-	-	-
		Advance payments for purchase of goods	-	-	-	1
126. Chia Tai Feedmill Pte. Ltd.	• CPG is a major shareholder	Purchase of goods	11	8	2	-
127. Chia Tai Food & Beverage (Beijing)	• Major shareholder is the company having Chearavanont family as an ultimate	Purchase of goods	47	38	2	10
Co., Ltd.	shareholder	Sale of goods	1	2	-	2
		Advance payments for purchase of goods	-	-	1	2
128. Chia Tai Food Enterprise (Chengdu)	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	36	13	5	1
Co., Ltd.	shareholder	Purchase of goods	1	1	-	1
129. Chia Tai Food Enterprise (Shanghai)	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	5,422	3,029	958	1,019
Co., Ltd.	shareholder	Purchase of goods	284	257	12	22
		Advance payments for purchase of goods	-	-	8	12
130. Chia Tai of Liangzi Lake (Ezhou) Aquaculture Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Sale of goods	6	2	13	13
131. Chia Tai Poultry Industry (Henan) Co., Ltd.	<ul> <li>Major shareholder is the company having Chearavanont family as an ultimate shareholder</li> </ul>	Sale of goods	109	65	13	13
132. Chia Tai (Zhanjiang) Poultry Industry Co., Ltd	<ul> <li>Major shareholder is the company having Chearavanont family as an ultimate shareholder</li> </ul>	Other expenses	22	11	-	-
133. Cixi C.P. Egg Industry Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	365	190	62	136
	shareholder	Purchase of goods	21	6	3	2

			Transac	tion Amount	Outstandi	ng Amount
Related Person	Relationship <sup>/1</sup>	Transaction	2019	Jan 1-June 30,	Dec 31,	June 30,
				2020	2019	2020
134. CP Avant Private Limited	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	3	7	3	8
	shareholder	Other expenses	8	-	-	-
135. CP Wholesale India Pte., Ltd.	Subsidiary of CPALL	Sale of goods	5	-	-	-
136. Fujian C.P.Aquaculture Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Sale of goods	-	20	-	19
137. Guangdong Zhanjiang Chia Tai	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	49	45	55	94
Aquaculture Co., Ltd.	shareholder	Purchase of goods	14	11	-	-
138. Guangdong Zhanjiang Chia Tai Poultry	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods and other income	61	82	1	32
Industry Co., Ltd.	shareholder	Purchase of goods	356	169	29	30
		Advance payments for purchase of goods	-	-	136	59
139. Guangxi C.P. Livestock Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods and other income	22	36	4	11
	shareholder	Purchase of goods	30	-	-	-
140. Guizhou C.P. Egg Industry Co.,Ltd	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Sale of goods	63	49	9	7
141. Guizhou Chia Tai Agro-Industry Food Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Sale of goods	328	326	53	47
142. Handan Chia Tai Feed Co., Ltd.	Joint venture of CPP	Sale of goods	15	7	1	1
		Purchase of goods	3	-	-	-
		Borrowings	-	1	63	86
143. Heilongjiang Chia Tai Enterprise Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Purchase of Goods and other expenses	79	104	23	14
	shareholder	Sale of goods	47	25	10	13
144. Henan C.T.Poultry Co., Ltd	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Sale of goods	97	94	35	47
145. Henan East Chia Tai Co., Ltd.	Joint venture of CPP	Sale of goods and other income	430	251	65	28
		Purchase of goods	177	115	27	18
		Loans	-	-	163	174
		Interest income	2	3	1	-
		Accrued interest income	-	-	-	1
146. Hengyang Chia Tai Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Other expenses	20	1	-	-
147. Huai Lai Chia Tai Food Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	142	58	1	10
	shareholder	Purchase of goods	60	92	2	1
		Advance payments for purchase of goods	-	-	1	-

			Transac	tion Amount	Outstandi	ng Amount
Related Person	Relationship <sup>/1</sup>	Transaction	2019	Jan 1-June 30,	Dec 31,	June 30,
				2020	2019	2020
148. Huaian C.P.Livestock Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	42	53	61	28
	shareholder	Purchase of goods	235	160	122	25
		Interest income	2	-	-	-
149. Hubei Chia Tai Livestock & Poultry	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	6	3	196	1
Co., Ltd.	shareholder	Purchase of goods	641	404	29	-
		Advance payments for purchase of goods	-	-	-	157
150. Inner Mongolia Chia Tai Agriculture	• Major shareholder is the company having Chearavanont family as an ultimate	Purchase of goods	344	217	18	25
Co., Ltd.	shareholder					
151. Jiangsu C.T.&Suken Swine Co.,Ltd	• Major shareholder is the company having Chearavanont family as an ultimate	Purchase of goods	398	135	97	94
	shareholder	Sale of goods and other income	4	3	-	-
152. Jilin Chia Tai Poultry Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	7	5	531	7
	shareholder	Purchase of goods	554	601	-	-
		Advance payments for purchase of goods	-	-	372	162
153. Jilin Deda Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	164	1,100	12	10
	shareholder	Purchase of Goods and other expenses	683	458	72	152
154. Jilin Deda Feed Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	64	-	-	-
	shareholder					
155. Kaifeng C.P. Livestock Co., Ltd	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	7	-	5	4
	shareholder					
156. Kinghill Limited	• Major shareholder is the company having Chearavanont family as an ultimate	Dividend income	38	-	37	-
	shareholder					
	Mr. Soopakij Chearavanont is the common director					
157. KSP Vietnam Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Construction costs and other equipment	1,449	395	83	94
	shareholder	Advance payments for purchase of goods	-	-	12	10
158. Kunming CP Swine Business Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	6	-	1	4
	shareholder					
159. Laibin Chia Tai Modern Agriculture	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	-	5	-	2
Co., Ltd.	shareholder					
160. Lanzhou C.P. Livestock Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods and other income	6	3	-	-
	shareholder					
161. Lanzhou Chia Tai C.P.Trading Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	25	3	-	3
	shareholder					
162. Lanzhou Chia Tai Food Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods and other income	8	5	1	1
	shareholder					

			Transac	tion Amount	Outstandi	ng Amount
Related Person	Relationship <sup>/1</sup>	Transaction	2019	Jan 1-June 30,	Dec 31,	June 30,
				2020	2019	2020
163. Luo Yang Chia Tai Food Co., Ltd	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	301	62	223	105
	shareholder	Purchase of goods	32	-	16	15
164. Myanmar C.P. Livestock Co., Ltd	Major shareholder is the company having Chearavanont family as an ultimate shareholder	Sale of goods and other income	6	2	-	-
165. Nantong Chia Tai Agriculture Development	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	118	47	90	15
Co., Ltd.	shareholder	Purchase of goods	303	33	113	82
166. Nantong Chia Tai Livestock & Poultry	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods and other income	209	70	49	21
Co., Ltd.	shareholder	Purchase of Goods and other expenses	149	55	89	269
		Advance payments for purchase of goods	-	-	-	181
167. Ningxia Xiao Ming Animal Husbandry Co., Ltd.	Associate of CPP	Sale of goods	-	9	-	-
168. Perfect Companion (China) Co., Ltd.	<ul> <li>Major shareholder is the company having Chearavanont family as an ultimate shareholder</li> <li>Mr. Phongthep Chiaravanont is the common director</li> </ul>	Sale of goods	120	90	6	8
169. Pizhou Chia Tai Food Co., Ltd.	<ul> <li>Major shareholder is the company having Chearavanont family as an ultimate</li> </ul>	Sale of goods and other income	59	125	5	49
	shareholder	Purchase of goods	660	875	221	767
170. PK Agro-Industrial Products (M) Sdn. Bhd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods and other income	97	70	17	14
	shareholder	Purchase of Goods and other expenses	294	167	49	35
		Sale of assets	39	-	-	-
171. Qingdao Chia Tai Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	32	38	7	5
	shareholder	Purchase of Goods and other expenses	206	217	16	80
		Sale of assets	8	-	-	-
		Advance payments for purchase of goods	-	-	-	3
172. Qingdao Chia Tai Agro-Industry & Food Co. Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Sale of goods	785	1,336	269	232
173. Qingdao CP Swine Business Co., Ltd	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	1	2	-	1
	shareholder	Purchase of goods	7	-	-	-
		Advance payments for purchase of goods	-	-	-	88
174. Qingdao Yi Bang Bio-Engineering Co., Ltd	Associate of CPP	Purchase of goods	43	33	21	28
175. Qingdao Zhengkang Nutrition Catering Co., Ltd.	<ul> <li>Major shareholder is the company having Chearavanont family as an ultimate shareholder</li> </ul>	Sale of goods	-	5	-	1
176. Qinhuangdao Chia Tai Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods and other income	492	229	24	49
	shareholder	Purchase of Goods and other expenses	219	401	49	52
		Advance payments for purchase of goods	-	-	4	-

			Transact	ion Amount	Outstanding Amount	
Related Person	Relationship <sup>/1</sup>	Transaction	2019	Jan 1-June 30,	Dec 31,	June 30,
				2020	2019	2020
177. Shaanxi C.P. Livestock Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods and other income	13	7	-	-
	shareholder	Other expenses	2	-	-	-
178. Shandong C.P. Livestock Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods and other income	-	10	-	8
	shareholder	Advance payments for purchase of goods	-	-	-	22
179. Shanghai Genius Beef Trading Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Purchase of goods	-	9	-	-
	shareholder	Advance payments for purchase of goods	-	-	-	1
180. Shanghai Lotus Supermarket Chain Store	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods and other income	11	68	11	22
Co., Ltd.	shareholder	Other expenses	-	1	-	-
	<ul> <li>Mr. Soopakij Chearavanont is the common director</li> </ul>					
181. Shanghai Zhengcheng Machinical-	• Major shareholder is the company having Chearavanont family as an ultimate	Construction costs and other equipment	448	371	7	1
Electrical Manufacturing Co., Ltd.	shareholder	Advance payments for purchase of goods	-	-	5	32
182. Shanghai Zhengyi Machinery Engineering	• Major shareholder is the company having Chearavanont family as an ultimate	Construction costs and other equipment	17	106	-	-
Technology Manufacturing Co., Ltd	shareholder	Purchase of goods	16	-	2	-
		Advance payments for purchase of goods	-	-	2	-
183. Shanghai Zheng Yuan Computer	• Major shareholder is the company having Chearavanont family as an ultimate	Other expenses	41	23	-	-
Technology Co., Ltd.	shareholder					
184. Sichuan C.P. Egg Industry Co., Ltd	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Sale of goods and other income	379	226	44	52
185. Sichuan Chia Tai Animal Husbandry	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	228	81	22	19
Co., Ltd.	shareholder					
186. SuperDrob S.A.	Associate of CPF	Purchase of Goods and other expenses	2,889	1,536	125	216
		Other income	-	3	-	4
187. Xiang Fan Chia Tai Agro-Industry & Food	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	2,602	1,745	82	483
Co., Ltd.	shareholder	Purchase of goods	4,324	2,982	452	1,061
188. Xianghe Chia Tai Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	5	3	-	-
	shareholder	Purchase of goods	19	19	3	5
		Advance payments for purchase of goods	-	-	2	1
189. Xianning Chia Tai Agro-Industry&Food	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	3	2	1	1
Co., Ltd.	shareholder	Purchase of goods	864	230	119	63
190. Xinjiang Chia Tai Food Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods and other income	13	8	-	2
	shareholder					
191. Yichang Chia Tai Animal Husbandry	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	5	5	1	2
Co., Ltd.	shareholder	Purchase of goods	866	171	101	61

			Transact	tion Amount	Outstandi	ng Amount
Related Person	Relationship <sup>/1</sup>	Transaction	2019	Jan 1-June 30,	Dec 31,	June 30,
				2020	2019	2020
192. Yueyang C.T.Agricultural Husbandry	• Major shareholder is the company having Chearavanont family as an ultimate	Other expenses	2	1	-	-
Co., Ltd.	shareholder	Construction costs and other equipment	20	-	-	-
193. Yunnan Chia Tai Agriculture Co., Ltd.	• Major shareholder is the company having Chearavanont family as an ultimate shareholder	Purchase of goods	379	359	22	45
194. Zhan Jiang Deni Carburetor Co., Ltd.	Associate of CTEI	Dividend income	-	-	128	-
		Accrued interest income	-	-	-	131
195. Zhejiang C.P. Livestock & Aquaculture	• Major shareholder is the company having Chearavanont family as an ultimate	Sale of goods	116	87	1	33
Co., Ltd.	shareholder					
196. Others		Sale of goods and other income to other 119	116	73	36	41
		related companies for the year ended				
		December 31, 2019 and to other 102 related				
		companies for six-month period ended June				
		30, 2020; and had 74 debtors and 79				
		debtors as of December 31, 2019 and June				
		30, 2020, respectively				
		Purchase of goods and other expenses from	57	43	9	25
		other 59 related companies for the year				
		ended December 31, 2019 and from other 49				
		other related companies for six-month period				
		ended June 30, 2020; and had 29 creditors				
		and 27 creditors as of December 31, 2019				
		and June 30, 2020, respectively				

# 4.2 Related transaction which are not in the ordinary course of business or supporting transactions

During 2019, details of related transactions which were not in the ordinary course of business or supporting transaction conducted on the notification of the Capital Market Supervisory Board No. TorChor. 21/2551 Re. Transactions of Related Parties (Notification No. TorChor 21/2551) can be summarized as follows:

- The Board of Directors' Meeting convened on February 18, 2019 approved the acquisition of the investments and assets relating to feed business in China by Chia Tai (China) Investment Company Limited ("CTI") which can divided into 3 transactions as follows:
  - Transaction 1 Acquired total investment in Hainan Chia Tai Animal Husbandry Co., Ltd. ("Hainan CT") from Chia Tai Animal Husbandry Investment (Beijing) Company Limited ("CTAI"), a subsidiary of CPG, at the total consideration of RMB 69.47 million.
  - Transaction 2 Acquired total investment in a new company to be established by Jilin Deda Feed Co., Ltd. ("Deda") and Deda will transfer feed business in China to such company. CTI will acquire total investment from 3 sellers which one of the seller has Chearavanont family as an ultimate major shareholder. CTI has to pay consideration of RMB 66.08 million to such seller.
  - Transaction 3 Acquired assets relating to feed business in China from three sellers, all of them have Chearavanont family as an ultimate major shareholder, at the total consideration of RMB 58.2 million.

The Board of Directors (comprise only independent directors/audit committee and directors with no conflict of interest) considered and viewed that these transactions were reasonable and beneficial to the Company since it will allow the Company to expand its feed business in China and further reinforce the Company's leading position in feed industry in China. Audit Committee and Board of Directors of CPF opined that the basis used to determine total consideration of these transactions were appropriate and determined on the arm's length negotiation. In this regard, directors with conflict of interest had no rights to vote and did not attend the meeting.

- The Board of Directors' Meeting convened on May 10, 2019 approved approved CPF or its subsidiary to acquire the investment in Berice LLC ("Berice") from C.P. Inter Food (Thailand) Co., Ltd. ("CP Interfood"), a subsidiary of CPG, at the total consideration of USD 1.82 million. The Board of Directors (comprise only independent directors/audit committee and directors with no conflict of interest) considered and viewed that this transaction was reasonable and beneficial to the Company since the Company will use Berice to explore the investment opportunity in related businesses such as restaurant business in USA, one of distribution channel of the Company meat products. Audit Committee and Board of Directors of CPF opined that the basis used to determine total consideration of this transaction was appropriate and determined on the arm's length negotiation. In this regard, directors with conflict of interest had no rights to vote and did not attend the meeting.
- The Board of Directors' Meeting convened on November 13, 2019 approved approved CPF (Thailand) Plc. ("CPFTH") to acquire 23-sq.wah land, situated at Thung Wat Don subdistrict (Baan Ta-wai), Yannawa district (Bangrak), Bangkok from Sapsamutr Co., Ltd., a subsidiary of CPG, at the total consideration of Bath 2,070,000 for business purpose. The Board of Directors (comprise only independent directors/audit committee and directors with no conflict of interest) considered and viewed that this transaction was reasonable and beneficial to CPFTH and the basis used to determine total consideration was appropriate and determined on the arm's length negotiation which referred to the price appraised by independent appraiser. In this regard, directors with conflict of interest had no rights to vote and did not attend the meeting.

#### The Necessity and Rationality of the Related Transactions

The related transaction entered by the Company with person who have conflict of interest has been thoroughly reviewed by the Audit Committee. The Audit Committee opined that said transaction was reasonable and is reasonable and beneficial to the Company and shareholders.

# Measure to Govern Related Transactions

To enter into the related transactions, the Company strictly adhere to relevant laws and regulations, including the rules stipulated by the Capital market Supervisory Board, to achieve highest benefit of the Company. In this regard, the Company establishes the guidance to engage into the related transactions. The transactions which are ordinary course of business or supporting an ordinary course of business must be in compliance with the principle approved by the Board of Directors. The transactions which are not the ordinary course of business or supporting an ordinary course of business must be considered and approved by the Board of Directors prior to the transaction engagement, upon the review by the Audit Committee to ensure the highest benefit of the Company and no conflict of interest. In this case, the Audit Committee may employ the independent appraiser or financial advisor to assess the value of such related transaction for comparative purpose, if necessary.

# 5. Summary of Financial Statements During the Past 3 Years and 6-months period ending June 30, 2020, as Well As the Explanation and Analysis of Financial Condition and Operating Result

## 5.1 Year 2017-2019

# 5.1.1 Summary of Financial Statements

(a) Consolidated statement of financial position of CPF and its subsidiaries as of December 31, 2017, 2018, and 2019

			As of December	31,		
	2017		2018		2019	
	Baht million	%	Baht million	%	Baht million	%
Cash and cash equivalent	22,972	4	31,478	5	32,094	5
Current investments	3,866	1	1,555	-	1,402	-
Accounts receivable - trade and others	36,134	6	40,749	6	33,118	5
Inventories	55,118	9	59,632	10	60,987	10
Current biological assets	29,973	5	34,678	6	37,104	6
Other current assets	16,384	3	17,451	3	13,941	2
Total current assets	164,447	28	185,543	30	178,646	28
Long-term investments	98,661	17	111,520	18	130,652	21
Investment properties	1,729	-	1,851	-	1,647	-
Property, plant and equipment	189,060	32	195,201	31	197,430	31
Non-current biological assets	7,764	1	8,216	1	8,057	1
Goodwill	99,522	17	95,428	15	87,762	14
Other non-current assets	32,314	5	30,332	5	29,857	5
Total non-current assets	429,050	72	442,548	70	455,405	72
Total assets	593,497	100	628,091	100	634,051	100
Overdrafts and short-term borrowings	68,077	11	61,312	10	72,204	11
Bills of exchange	35,946	6	32,244	5	21,818	3
Accounts payable – trade and others	34,837	6	35,459	6	32,184	5
Current portion of long-term debts	25,251	4	27,128	4	42,727	7
Other current liabilities	26,507	5	26,069	4	28,778	5
Total current liabilities	190,618	32	182,212	29	197,711	31
Long-term debts	159,018	27	208,948	33	196,495	31
Other non-current liabilities	17,219	3	18,273	3	20,972	3
Total non-current liabilities	176,237	30	227,221	36	217,467	34
Total liabilities	366,855	62	409,433	65	415,178	65
Total equity	226,642	38	218,658	35	218,873	35

	2017	2017			2019	
	Baht million	%	Baht million	%	Baht million	%
Revenue from sale of goods	501,507	97	541,937	98	532,573	98
Gains on sale of investments	10,429	2	9,328	2	8,090	1
Others	3,261	1	4,238	-	4,212	1
Total income	515,197	100	555,503	10	544,875	10
Cost of sale of goods	441,422	86	476,228	86	456,269	84
Loss (Gains) on changes in fair value of biological assets	57	-	(3,975)	-	(3,235)	(1)
Selling and administrative expenses	51,788	10	52,049	9	57,396	11
Finance costs	11,743	2	11,703	2	13,785	3
Others	21	-	204	-	10	-
Total expenses	505,031	98	536,209	97	524,225	96
Share of profits of associates and joint venture	7,983	2	8,343	2	8,894	2
Profit before income tax	18,149	4	27,637	5	29,544	5
Income tax expense	251	-	6,212	1	5,446	1
Profit for the year	17,898	4	21,425	4	24,098	4
Non-controlling interests	(2,639)	(1)	(5,894)		(5,642)	(1)
Profit for the year attributable to equity holders of the						
Company	15,259	3	15,531	3	18,456	3

(b) Consolidated income statement of CPF and its subsidiaries for the year ended December 31, 2017, 2018, and 2019

(c) Consolidated statements of comprehensive income for the years ended December 31, 2017, 2018, and 2019

(Unit : Baht million)	2017	2018	2019			
Profit for the year	17,898	21,425	24,098			
Other comprehensive income (loss) for the year, net of income tax	(9,793)	(14,712)	(13,999)			
Total comprehensive income for the year	8,105	6,713	10,099			
Non-controlling interests	(880)	(3,589)	(959)			
Total comprehensive income for the year attributable to						
equity holders of the Company	7,225	3,124	9,140			

(d) Consolidated statements of cash flows for the years ended December 31, 2017, 2018, and 2019

(Unit : Baht million)	2017	2018	2019
Net cash provided by (used in) operating activities	17,256	15,294	40,609
Net cash provided by (used in) investing activities	(22,482)	(27,880)	(26,648)
Net cash provided by (used in) financing activities	(2,518)	22,029	(12,034)
Net increase (decrease) in cash and cash equivalent	(7,744)	9,443	1,927
Cash and cash equivalents at the beginning of the year	30,974	21,922	30,043
Effect of exchange rate changes on the balances held in foreign			
currencies	(1,308)	(1,322)	(1,593)
Cash and cash equivalents at end of year	21,922	30,043	30,377

(e) Key financial ratios of the consolidated financial statements of CPF and its subsidiaries for the year 2017, 2018, and 2019

	2017	2018	2019
Liquidity ratios			
Current ratio <sup>/2</sup> (times)	0.86	1.02	0.90
Quick ratio <sup>/3</sup> (times)	0.33	0.40	0.34
Cash flow liquidity ratio <sup>/4</sup> (times)	0.09	0.08	0.21
Accounts receivable turnover <sup>/5</sup> (times)	14.67	13.81	14.06
Collection period <sup>/6</sup> (days)	25	27	26
Inventory turnover ratio <sup>/7</sup> (times)	30.03	29.39	26.11
Inventory turnover′ <sup>8</sup> (days)	12	13	14
Accounts payable turnover'9 (times)	13.30	13.55	13.49
Payable period <sup>/10</sup> (days)	27	27	27
Cash Cycle <sup>/11</sup> (days)	10	13	13
Profitability ratios			
Gross profit margin′ <sup>12</sup> (%)	11.98	12.12	14.33
Operating profit margin <sup>/13</sup> (%)	5.96	7.26	8.14
Net profit margin <sup>/14</sup> (%)	3.42	3.77	4.33
Return on Equity <sup>/15</sup> (%)	10.12	9.31	11.06
Operating Efficiency ratios			
Return on fixed assets <sup>/16</sup> (%)	17.68	19.07	20.18
Asset turnover′ <sup>17</sup> (times)	0.89	0.93	0.88
Leverage ratios			
Debt to equity <sup>/18</sup> (times)	1.62	1.87	1.90
Interest coverage <sup>/19</sup> (times)	4.03	4.76	4.36
Debt service coverage <sup>/20</sup> (times)	0.35	0.45	0.47
Net debt to equity <sup>/21</sup> (times)	1.45	1.68	1.71
Net interest-bearing debt to equity <sup>/22</sup> (times)	1.13	1.32	1.33
Dividend payout <sup>/23</sup> (%)	42.32	36.04	32.66

<sup>/2</sup> Current ratio = Total current assets / Total current liabilities

- <sup>/4</sup> Cash flow liquidity ratio = Net cash provided by operating activities / Average current liabilities
- <sup>75</sup> Accounts receivable turnover = Net sales / Average accounts receivable trade and others

<sup>/16</sup> Return on fixed assets = (Net profit + Depreciation) / Average fixed assets

/18 Debt to equity = Total liabilities / Total shareholders' equity

<sup>&</sup>lt;sup>A</sup> Quick ratio = (Cash and cash equivalents + Short term investment + Accounts receivable - trade and others) / Total current liabilities

<sup>&</sup>lt;sup>/6</sup> Collection period = Average accounts receivable / Total revenues\*360

Inventory turnover ratio = Cost of sale of goods / Average finished goods

<sup>/8</sup> Inventory turnover = 360 / Inventory turnover ratio

Accounts payable turnover = Cost of sale of goods / Average accounts payable

<sup>/10</sup> Payable period = 360 / Accounts payable turnover

<sup>&</sup>lt;sup>/11</sup> Cash Cycle = Average collection period + Inventory turnover – Payable period

<sup>/12</sup> Gross profit margin = Gross profit / Net sales

<sup>&</sup>lt;sup>/13</sup> Operating profit margin = Profit before finance costs and income tax expense / Net sales

<sup>/14</sup> Net profit margin = Net profit / Total revenues

<sup>&</sup>lt;sup>/15</sup> Return on Equity = Net profit attributable to equity holders of the Company / Average shareholders' equity

Asset turnover = Total revenues / Average total assets

<sup>/19</sup> Interest coverage = Net cash provided by operating activities / Interest expenses

<sup>&</sup>lt;sup>20</sup> Debt service coverage = Net cash provided by operating activities / (Debt payment + Investment expenses + Purchase of assets + Dividend paid)

<sup>&</sup>lt;sup>/21</sup> Net debt to equity = Net debt / Total shareholders' equity whereby Net debt means total liabilities - Cash and cash equivalents + Guarantee to any persons or juristic persons excluded (1) guaranteed by CPF to its subsidiaries and guaranteed by CPF's subsidiaries to CPF and (2) deferred tax liabilities

Net interest-bearing debt to equity = Net debt / Total shareholders' equity whereby Net debt means total interest-bearing liabilities excluded liabilities under financial lease agreements - Cash and cash equivalents and current investments

<sup>&</sup>lt;sup>723</sup> Dividend payout = Dividend paid / Net profit attributable to equity holders of the Company according to the Company's consolidated financial statements

# 5.1.2 Explanation and Analysis of Financial Condition and Operating Result

The following financial analysis is based on the Company's consolidated financial statements ended December 31,

2019.

#### Adoption of Accounting Standard and Extra Item

As of January 1, 2019, the Company has adopted accounting standard (TFRS 15) regarding revenue from contract customers that has specified the Company to recognize revenue from sales when risks and rewards of significant ownership has been transferred to buyer. As a result, the revenue from product sell to contract customer is not recongied as sales revenue according to the adopted standard. Therefore, the sales revenue decreased 5% from year 2018.

The Company recorded an increase in provision of employee benefit of Baht 2,126 million from the published of the Labor Protection Act (Issue 7) B.E. 2562 which increase rate of severance pay from 300 days to 400 days for those employed for over 20 years.

#### Unit: Billion Baht Sales Revenue Breakdown Sales Revenue 2% 542 533 Thailand Operation 27% (Export) 2018 2019 Thailand Operation 48 (Domestic) 6% 67% Oversea Operation 2018 2019 Net Profit +19%18 2018 2019

# (a) Operating Results

1) Overall Performance

In 2019, the Company has business operation in 17 countries, including Thailand, China, Vietnam, England, India, the United States, Cambodia, Russia, Turkey, Philippines, Malaysia, Laos, Belgium, Sri Lanka, Poland (according to the size of income) and Canada. The sales revenue in 2019 was at Baht 532,573 million, of which 67% is contributed from oversea operation and 33% from Thailand operation. Main contributors to sales revenue are Thailand, China, and Vietnam which accounted for 33%, 24% and 15% of sales revenue respectively.

Revenue from sales in 2019 was at Baht 532,573 million, a decrease of 2% from 2018, mainly due to the adoption of TFRS 15 accounting standard and currency translation loss from currency in countries which the Company operates to Thai Baht. Without the mentioned impacts, the Company's sales revenue should grew 8% from previous year.

Gross profit was at Baht 76,304 million (gross profit margin of 14%) with earning before interest, tax, depreciation, and amortization (EBITDA) of Baht 47,551 million (EBITDA margin of 9%) increased 16% and 20% respectively from previous year due to:

- 1.) The average price of swine in many countries has increased due to African Swine Fever (ASF) in the region which caused the overall supply of swine in the market to decrease.
- 2.) Operation performance of livestock business in Thailand has improved from a more balanced supply and demand of broilers and swine products.

- 3.) Majority of oversea operations' performance have improved as the growth in each country increased.
- 4.) The average price of raw materials for animal feed production in many countries was lower than cost in 2018.

In addition, the Company recorded one-time an increase in provision of employee benefit of Baht 2,126 million from the published of the Labor Protection Act (Issue 7) B.E. 2562 which increase rate of severance pay from 300 days to 400 days for those employed for over 20 years.

Gains on changes in fair value of biological assets in 2019 was Baht 3,235 million, decreased from previous year at Baht 3,974 million or a 19% decrease. The Company also recognized impairment losses of Baht 2,577 million due mainly from impairment of goodwill in a subsidiary company in China. As a result, the Company recorded net profit for the year at Baht 18,456 million, equivalent to earning of Baht 2.18 per share, a 19% increased from 2018.

	2017		2018		2019	
	Baht million	%	Baht million	%	Baht million	%
1. Thailand Operations	178,403	35%	178,680	32%	175,966	32%
1.1 Domestic	147,894	29%	149,651	27%	143,910	27%
Feed	50,502	10%	49,527	9%	38,427	7%
Farm-processing	73,946	14%	76,346	14%	81,371	15%
Food	23,446	5%	23,778	4%	24,112	5%
1.2 Export	30,509	6%	29,029	5%	32,056	6%
Feed	182	0%	67	0%	75	0%
Farm-processing	8,531	2%	7,472	1%	8,038	1%
Food	21,796	4%	21,490	4%	23,943	4%
2. International Operations	323,104	63%	363,257	65%	356,607	65%
2.1 China	124,370	24%	142,978	26%	129,457	24%
Feed	109,523	21%	117,151	21%	98,189	18%
Farm-processing	5,878	1%	18,613	3%	22,139	4%
Food	8,969	2%	7,214	1%	9,129	2%
2.2 Vietnam	64,820	13%	81,775	15%	85,390	16%
Feed	28,260	5%	27,639	5%	27,552	5%
Farm-processing	34,542	8%	51,834	9%	54,759	10%
Food	2,018	0%	2,302	0%	3,079	1%
2.3 Other countries	133,914	26%	138,504	25%	141,760	26%
Feed	37,049	7%	35,155	6%	35,624	7%
Farm-processing	61,133	12%	67,269	12%	69,634	13%
Food	35,732	7%	36,080	6%	36,502	7%
Total Sales Revenue	501,507	97%	541,937	98%	532,573	98%
Other Revenues	13,690	3%	13,566	2%	12,302	2%
Total Revenue	515,197	100%	555,503	100%	544,875	100%

2) Performance by Business Operation

# - Thailand Operation

In 2019, the sales revenue of Thailand operation was at Baht 175,966 million, a decrease of 2% from the previous year, mainly due to the adoption of accounting standard TFRS 15. Gross profit margin increased to 11% from 7% in 2018, details summarize by product types as follows.

Sales revenue of animal feed products was Baht 38,502 million, a 22% decrease from the previous year, mainly due to adoption of accounting standard TFRS15. However, if exclude the effects of TFRS15, revenue from sales of animal feed would increase by approximately 5%.

In 2019, sales revenue of farm-processing business was at Baht 89,409 million, a 7% increase from previous year, mainly due the increase in broiler and swine product price from an easing of oversupply situation in 2018. An average price of swine was Baht 66 per kg in 2019, up 17% from previous year from the outbreak of ASF in the region has caused Thai swine price to increase as well. The average price of broilers was Baht 33 per kg, increased 10% from previous year due to high temperature in Thailand at the beginning of the year has caused the production volume and growth of broilers to slowdown. Moreover, China import of broiler parts from Thailand has also increased. Thailand food business revenue was Baht 48,055 million, an increase of 6% from previous year from the adjustment of sales in both product types and distribution channels.

#### · Oversea Operation

In 2019, oversea operation's sales revenue was at Baht 356,607 million, a 2% decrease from 2018, due to loss in currency translation from local currency to Thai Baht. Without impact from currency translation, the oversea operation's sales revenue would increase approximately 6% from previous year. Oversea operation's sales revenue is accounted for 67% of the Company's total sales revenue. Gross profit margin increased at 16% from 15% in 2018 which was due to improvement in performance of most of oversea operations. Main contributors are China accounts for 24%, Vietnam 15% and 14 other countries, accounting for 1-4% per country, a total of 28% of total sales revenue. Details of the operations of the main countries are as follows.

# <u>China</u>

In 2019, China sales revenue was Baht 129,457 million, a 9% decrease from 2018, due to loss in currency translation from Chinese RMB to Thai Baht. Without impact from currency translation, China operation's sales revenue would remain about the same as previous year. Details by product types are as follows.

Sales revenue from animal feed product was at Baht 98,189 million, or 76% of China operations' sales revenue, down 16% from previous year, mainly due to the adoption of TFRS 15 accounting standard and currency translation loss as Baht strengthen against Chinese RMB.

Sale revenue from farm-processing and food business reported at Baht 31,268 million, up 21% from 2018 due to the outbreak of ASF. Average price of swine and other substitute meat such as chicken has increased. The China food operation is expanding with some facilities has been completed and started its production in previous year. Resulting in better performance from China food business operation as production and sale volume increased.

# <u>Vietnam</u>

Sales revenue from Vietname operation in 2019 was at Baht 85,390 million, a 4% increase from previous year due to loss in currency translation from Vietnamese Dong to Thai Baht. Without impact from currency translation, Vietnam operation's sales revenue would increase 10% from previous year. Details by product types are as follows.

Animal feed sales revenue was at Baht 27,552 million, remain in the same level of previous year, this was due to the spreading of ASF since February 2019 which caused swine population to decrease and affected the sales volume of swine feed. However, the Company was able to sell more aquatic feed to offset the decline in sales volume of swine feed. As a result, the decline in volume of animal feed sold in China was insignificant.

Farm-processing and food business had a sales revenue of Baht 57,838 million, down 7% from previous year which was due to currency translation loss and fluctuation in swine price in Vietnam due to outbreak of ASF. In quarter 2 and quarter 3 of 2019, swine price in Vietnam has dropped significantly from panic sell of swine in the market. However, in quarter 4, the price of swine rose from supply shortage. The average price of swine in Vietnam was at VND 46,511 per kg., up 7% from previous year.

# (b) Financial position

1) Assets

As of December 31, 2019, the Company's total assets were amounted to Baht 634,051 million, consisting of current assets of Baht 178,646 million, property, plant and equipment of Baht 197,430 million, goodwill of Baht 87,762 million, along with long-term investments and other assets of Baht 170,213 million.

The Company's assets increased by 1% from those of the previous year mostly from the increase in investments in associates and joint ventures, biological assets as well as property, plant and equipment. During 2019, the Company acquired shares of HyLife Investments Ltd. ("HIL") with total value of CAD 425 million or approximately Baht 9,736 million. HIL holds 50.10% of the total shares of HyLife Group Holdings Ltd. ("HyLife") which operates a fully integrated pig business including feed mill, pig farming and pork product distribution. This transaction was completed on December 30, 2019.

2) Sources and Uses of Capital

As of December 31, 2019, the Company's sources of capital were obtained from its operation of Baht 40,609 million while the Company had net cash used in financing activities of Baht 12,034 million (divided into proceeds from financing activities totaling Baht 10,882 million and outflow in payment of interest, dividends and others totaling Baht 22,916 million) and spending in the investment activities amounted to Baht 26,648 million.

As of December 31, 2019, the Company's interest-bearing debts were amounted to Baht 177,253 million, debentures amounted to Baht 156,649 million and subordinated perpetual debenture amounted to Baht 15,000 million. During 2019, the Company issued Baht 17,000 million debentures and redeemed Baht 13,084 million debentures.

As of December 31, 2019, the Company's net debt to equity ratio as calculated based on the specified Terms and Condition of debenture issuers and holders for the outstanding debentures are as follows:

	Net debt to equity ratio				
(Unit : times)	Consolidated financial	Separate financial			
	statement	statement			
Debentures issued before CPF debenture #1/2013/24	1.71	0.90			
CPF Debenture #2/2013 and debentures issued thereafter $^{\prime 25}$ $^{\prime 26}$	1.33	N/A			
CPFTH Debenture #1/2016 and debentures issued thereafter/27	N/A	1.18			

As of December 31, 2019, the shareholders' equity was amounted to Baht 218,872 million, increased by 0.1% from those of the previous year, mostly resulting from the increase of retained earnings and surplus from change in shareholders' equity in subsidiaries and associates.

<sup>&</sup>lt;sup>24</sup> Net debt = Total liabilities - Cash and cash equivalents + Guarantee to any persons or juristic persons excluded (1) guaranteed by CPF to its subsidiaries and guaranteed by CPF's subsidiaries to CPF and (2) deferred tax liabilities

<sup>&</sup>lt;sup>25</sup> Exclude subordinated perpetual debenture

<sup>&</sup>lt;sup>26</sup> Net debt = Total interest-bearing liabilities excluded liabilities under financial lease agreements - Cash and cash equivalents and current investments

<sup>&</sup>lt;sup>27</sup> Net debt = Total interest-bearing liabilities - Cash and cash equivalents and current investments

As of December 31, 2019, total debts to equity ratio was 1.90 times, increased from 1.87 times from the previous year due to the increase of interest bearing liabilities of Baht 3,608 million and non-interest bearing liabilities of Baht 2,137 million. Net debt to EBITDA as of December 31, 2019 was 4.96 times, slightly better than 4.99 times in 2018 as a result of operational performance improvement in 2019.

3) Liquidity

As of December 31, 2019, the Company's liquidity ratio as per the consolidated financial statements was equal to 0.90 times, decreased from 1.02 times on December 31, 2018. Meanwhile, the cash cycle was 13 days, same as last year.

According to cash flow and liquidity ratios, the Company is capable to repay and comply with the terms and conditions of all loans.

The Company's long-term loans and debentures due within 2020 were amounted to Baht 42,404 million; due within 2021 were amounted to Baht 48,943 million; due within 2022 were amounted to Baht 26,926 million; and due within 2023-2038 were amounted to Baht 118,154 million.

#### (c) Capital Expenditure Plan for 2020

The Company's estimated capital expenditure for both Thailand and international operations for the year 2020 totaled approximately Baht 25,000 million (exclude capital expenditure for M&A transactions). However, the investment budget is subject to certain situation changes.

#### (d) Dividend Payment

According to the operating results based on the audited financial statements ending December 31, 2019, CPF paid two interim dividend payments to shareholders totaling Baht 0.70 per share. The first interim dividend payment of Baht 0.30 per share was made on September 12, 2019. The second interim dividend payment of Baht 0.40 per share was made on April 30, 2020.

# (e) Events after the reporting period

The COVID-19 coronavirus outbreak occurred after the reporting period could have brought the indirect impact to the business in the outbreak area in China. However, the Group has put the contingency measures in place to lower the impact from the outbreak.

#### (f) Thai Financial Reporting Standards not yet adopted

New and revised TFRS, which are relevant to the Group's operations, and will become effective for the financial statements in annual reporting periods beginning on or after 1 January 2020, are as follows:

TFRS	Торіс
TFRS 7*	Financial Instruments: Disclosures
TFRS 9*	Financial Instruments
TFRS 16	Leases
TAS 32*	Financial Instruments: Presentation
TFRIC 16*	Hedges of a Net Investment in a Foreign Operation
TFRIC 19*	Extinguishing Financial Liabilities with Equity Instruments
*	 

\* TFRS - Financial instruments standards

TFRS which have significant impact are as follows:

1) TFRS - Financial instruments standards

These TFRS - Financial instruments standards establish requirements related to definition, recognition, measurement, impairment and derecognition of financial assets and financial liabilities, including accounting for derivatives and hedge accounting. When these TFRS are effective, some accounting standards, interpretations and guidance which are currently effective will be cancelled.

# Transition

The Company expects to initially adopt these TFRS by adjusting the impact to retained earnings or other component of equity on January 1, 2020, with no restatement of comparative information.

The Company has assessed the preliminary impact of initially applying the relevant Thai Financial Reporting Standards of financial instruments on the financial statements. As at January 1, 2020, total assets of the Company will increase approximately by Baht 10,000 million. Total liabilities of the Company will increase approximately by Baht 3,000 million. In addition, retained earnings of the Company will increase approximately by Baht 7,000 million.

# 2) TFRS 16 Leases

TFRS 16 introduces a single lessee accounting model for lessees. A lessee recognises a right-of-use asset and a lease liability. There are recognition exemptions for short-term leases and leases of low-value items. When this TFRS is effective, some accounting standards and interpretations which are currently effective will be cancelled.

#### Transition

The Company expects to initially adopt TFRS 16 using the modified retrospective approach by adjusting the impact to the retained earnings on January 1, 2020, with no restatement of comparative information. The Company plans to apply the practical expedient to grandfather the definition of a lease on transition. This means that it will apply TFRS 16 to all contracts entered into before January 1, 2020 and identified as leases in accordance with TAS 17 and TFRIC 4.

The Company has assessed the preliminary impact of initially applying TFRS 16 on the financial statements. As at January 1, 2020, the Company expect to recognise the increase in right-of-use assets approximately by Baht 25,000 million, and recognise the increase in lease liabilities approximately by Baht 27,000 million. In addition, retained earnings of the Company will decrease approximately by Baht 2,000 million.

# (g) Factors Bearing Impact on the Company's Future Performance

Although having systematic approaches to manage risks that bear impact on the Company's operations to be within an acceptable level as detailed in Registration Statement 2019, there is still the possibility that the stipulated risk management procedures may not be sufficiently effective. As a result, the Company may not be able to achieve its expected operating results from uncontrollable factors as in the case of the new outbreak or macroeconomic problem of certain countries.

# 5.2 6-month period ended June 30, 2020

5.2.1 Summary of Financial Statements

(a) Consolidated statements of financial position of CPF and its subsidiaries as of December 31, 2019 and June 30, 2020

	As of December 31,	As of December 31, 2019		, 2020
	THB million	%	THB million	%
Cash and cash equivalent	32,094	5	90,923	12
Current investments	1,402	-	575	-
Accounts receivable - trade and others	33,118	5	34,239	5
Inventories	60,987	10	64,944	9
Current biological assets	37,104	6	37,523	5
Other current assets	13,941	2	13,861	2
Total current assets	178,646	28	242,065	32
Investments in equity securities	5,326	1	12,203	2
Investments in associates and joint ventures	125,328	20	125,200	17
Investment properties	1,647	-	1,513	-
Property, plant and equipment	197,430	31	212,581	28
Right-of-use assets	8,520	1	37,633	5
Goodwill	87,762	14	89,007	12
Other intangible assets	14,405	2	14,644	2
Non-current biological assets	8,057	1	8,376	1
Other non-current assets	6,930	2	8,097	1
Total non-current assets	455,405	72	509,254	68
Total assets	634,051	100	751,319	100
Bank overdrafts and short-term borrowings	72,204	11	86,047	11
Bills of exchange	21,818	3	39,997	5
Accounts payable - trade and others	32,184	5	27,265	4
Current portion of long-term borrowings	42,404	7	47,944	6
Current portion of lease liabilities	323	-	4,089	1
Other current liabilities	28,778	5	32,359	4
Total current liabilities	197,711	31	237,701	32
Long-term borrowings	194,023	31	220,815	29
Lease liabilities	2,471	-	27,607	4
Provision for employee benefits	9,596	1	10,677	1
Other non-current liabilities	11,377	2	15,110	2
Total non-current liabilities	217,467	34	274,209	36
Total liabilities	415,178	65	511,910	68
Shareholders' equity	218,873	35	239,409	32

(b) Consolidated statements of income of CPF and its subsidiaries for 3-month and 6-month period ended June 30, 2019 and 2020

3	3-month period ended June 30			6-month period ended June 30				
	2019 2020			2019		20	20	
	THB million	%	THB million	%	THB million	%	THB millio	n 9
Revenue from sale of goods	133,896	97	143,805	99	259,183	97	281,940	99
Profit from sale of investments	2,447	2	712	-	4,531	2	1,575	1
Other income	827	1	986	1	1,670	1	2,237	1
Total income	137,170	100	145,503	100	265,384	100	285,752	100
Cost of sale of goods	115,284	85	117,741	81	222,898	84	230,543	81
Loss (profit) from changes in fair value of								
biological assets	(124)	-	(962)	(1)	1,307	-	800	-
Distribution costs and administrative expense	s 13,785	9	13,626	9	26,063	10	27,571	10
Financial costs	3,467	1	4,491	3	6,881	3	8,156	3
Other	225	-	(2)	-	186	-	264	-
Total expenses	132,637	95	134,894	93	257,335	97	267,334	94
Shared profit from investments								
in associates and joint ventures	1,870	1	1,583	1	4,218	2	4,263	1
Profit before income tax expense	6,403	7	12,192	8	12,267	5	22,681	8
Income tax	1,172	1	2,919	2	1,859	1	4,915	2
Profit for the period	5,231	6	9,273	6	10,408	4	17,766	6
Non-controlling interests	(1,126)	(2)	(3,244)	(2)	(2,024)	(1)	(5,627)	(2)
Profit for the period attributable to parent								
company	4,105	4	6,029	4	8,384	3	12,139	4

(c) Consolidated statements of comprehensive profit (loss) of CPF and its subsidiaries for 3-month and 6-month period ended June 30, 2019 and 2020

	3-month period	ended June 30	6-month period ended June 30		
(Unit: THB million)	2019	2020	2019	2020	
Profit for the period	5,231	9,273	10,408	17,766	
Other comprehensive profit (loss) - net income tax	(6,131)	(7,922)	(6,591)	6,813	
Total comprehensive profit (loss) for the period	(900)	1,351	3,817	24,579	
Non-controlling interests	1,688	(1,404)	979	(6,562)	
Total comprehensive profit (loss) attributable to					
parent company	788	(53)	4,796	18,017	

(d) Consolidated statements of cash flows of CPF and its subsidiaries for 6-month period ended June 30, 2019 and 2020

(Unit: THB million)	2019	2020
Net cash provided by operating activities	15,446	22,960
Net cash used in investing activities	(1)	(7,124)
Net cash provided by (used in) financing activities	3,172	43,158
Net increase (decrease) in cash and cash equivalent	18,617	58,994
Cash and cash equivalents at the beginning of the period	30,044	30,376
Effect of exchange rate of the balances held in foreign currencies	(725)	(611)
Cash and cash equivalents at the end of the period	47,936	88,759

(e) Key financial ratios of the consolidated financial statements of CPF and its subsidiaries for the year 2019 and the second quarter of 2020

	2019	June 30, 2020
Liquidity ratios		
Liquidity ratio <sup>/28</sup> (times)	0.90	1.02
Quick ratio <sup>/29</sup> (times)	0.34	0.53
Cash flow liquidity ratio <sup>/30</sup> (times)	0.21	0.21
Accounts receivable turnover/31 (times)	14.06	15.06
Collection period <sup>/32</sup> (days)	26	24
Inventory turnover ratio/33 (times)	26.11	25.31
Average inventory period <sup>/34</sup> (days)	14	15
Accounts payable turnover <sup>/35</sup> (times)	13.49	14.74
Payable period <sup>/36</sup> (days)	27	24
Cash Cycle <sup>/37</sup> (days)	13	15
Profitability ratios		
Gross profit margin <sup>/38</sup> (%)	14.33	18.23
Operating profit margin <sup>/39</sup> (%)	8.14	10.94
Net profit margin <sup>/40</sup> (%)	4.33	6.13
Return on Equity <sup>/41</sup> (%)	11.06	12.64
Operating Efficiency ratios		
Return on fixed assets <sup>/42</sup> (%)	20.18	23.33
Asset turnover <sup>/43</sup> (times)	0.88	0.83
Financial policy ratios		
Debt to equity <sup>/44</sup> (times)	1.90	2.14
Interest coverage <sup>/45</sup> (times)	4.36	5.31
Debt service coverage <sup>/46</sup> (times)	0.42	0.44
Net debt to equity <sup>/47</sup> (times)	1.71	1.71
Net interest-bearing debt to equity'48 (times)	1.33	1.23
Dividend payout <sup>/49</sup> (%)	32.66	-

<sup>&</sup>lt;sup>/28</sup> Liquidity ratio = Total current assets / Total current liabilities

<sup>&</sup>lt;sup>/29</sup> Quick ratio = (Cash and cash equivalents + Current investment + Accounts receivable - trade and others) / Total current liabilities

<sup>&</sup>lt;sup>/30</sup> Cash flow liquidity ratio = Net cash provided by operating activities / Average current liabilities

<sup>&</sup>lt;sup>/31</sup> Accounts receivable turnover = Net sales / Average accounts receivable - trade and others

<sup>&</sup>lt;sup>/32</sup> Collection period = Average accounts receivable / Total revenues\*360

<sup>&</sup>lt;sup>/33</sup> Inventory turnover ratio = Cost of goods / Average finished goods

<sup>&</sup>lt;sup>/34</sup> Average inventory period = 360 / Inventory turnover ratio

<sup>&</sup>lt;sup>/35</sup> Accounts payable turnover = Cost of goods / Average accounts payable

<sup>&</sup>lt;sup>/36</sup> Payable period = 360 / Accounts payable turnover

<sup>&</sup>lt;sup>/37</sup> Cash Cycle = Average collection period + Average inventory period – Payable period

<sup>&</sup>lt;sup>/38</sup> Gross profit margin = Gross profit / Net sales

<sup>&</sup>lt;sup>/39</sup> Operating profit margin = Profit before finance costs and income tax / Net sales

<sup>&</sup>lt;sup>/40</sup> Net profit margin = Net profit / Total revenues

<sup>&</sup>lt;sup>/41</sup> Return on Equity = Net profit attributable to parent company / Average shareholders' equity

<sup>&</sup>lt;sup>/42</sup> Return on fixed assets = (Net profit + Depreciation) / Net average fixed assets

<sup>/43</sup> Asset turnover = Total revenues / Average total assets

<sup>&</sup>lt;sup>/44</sup> Debt to equity = Total liabilities / Total shareholders' equity

<sup>&</sup>lt;sup>/45</sup> Interest coverage = Profit before interest expenses, income tax, depreciation and amortization / Interest expenses

<sup>&</sup>lt;sup>/46</sup> Debt service coverage = Profit before interest expenses, income tax, depreciation and amortization / (Current portion of interest-bearing debt and interest expenses)

<sup>&</sup>lt;sup>/47</sup> Net debt to equity = Net debt / Total shareholders' equity whereby Net debt means total liabilities - Cash and cash equivalents + Guarantee to any persons or juristic persons excluded (1) guaranteed by CPF to its subsidiaries and guaranteed by CPF's subsidiaries to CPF and (2) deferred tax liabilities

<sup>&</sup>lt;sup>/48</sup> Net interest-bearing debt to equity = Net debt / Total shareholders' equity whereby Net debt means total interest-bearing liabilities excluded liabilities under financial lease agreements - Cash and cash equivalents and temporary investments

<sup>&</sup>lt;sup>49</sup> Dividend payout = Dividend paid / Net profit attributable to parent company according to the consolidated financial statements

	2019	June 30, 2020
Net debt to profit before interest expenses, income tax, depreciation and	4.96	4.19
amortization <sup>/50</sup> (times)		
B/E size to interest-bearing debt <sup>/51</sup> (times)	0.07	0.09
Current portion of interest-bearing debt to total interest-bearing $debt^{\prime 52}$ (times)	0.41	0.42
Loans from financial institution to total debt <sup>/53</sup> (times)	0.37	0.34

<sup>&</sup>lt;sup>/50</sup> Net debt to profit before interest expenses, income tax, depreciation and amortization = (Total interest-bearing debt - Cash and cash equivalents - temporary investments)/Profit before interest expenses, income tax, depreciation and amortization

<sup>&</sup>lt;sup>/51</sup> B/E size to interest-bearing debt = B/E payable/Total interest-bearing debt

<sup>&</sup>lt;sup>/52</sup> Current portion of interest-bearing debt to total interest-bearing debt = Current portion of interest-bearing debt/Total interest-bearing debt

<sup>&</sup>lt;sup>/53</sup> Loans from financial institution to total debt = (Overdraft + bank loans + trust receipt debt)/total debts

#### 5.2.2 Management discussion and analysis

The following financial analysis is based on the Company's consolidated financial statements for the 6-month period ended June 30, 2020.

# Adoption of financial reporting standards and extra item

As of January 1, 2020, the Company has adopted the issued and revised financial reporting standards which have material impacts as follows:

## Financial Reporting Standard : Group of Financial Instruments

The financial reporting standard establishes requirements for recognition, measurement, impairment and derecognition of financial assets and financial liabilities including accounting for derivatives and hedge accounting.

Impact from adoption of this financial reporting standard in 2020

- Recognition of an increase in allowance for doubtful account due to the requirement to adopt the impairment method by taking into account changes in economic factors and probability which results in a decrease in assets and shareholders' equity and an increase in impairment loss for allowance for doubtful account for 2020 in the statement of income.
- Recognition of measurement at fair value of long-term investment, general investment, debt securities available for sale and financial derivatives which results in an increase in assets, liabilities and shareholders' equity.

# Financial Reporting Standard (TFRS 16): Leases

The financial reporting standard establishes requirements for a lessee to recognise right-of-use assets and lease liabilities as of the effective date for all leases except short-term leases and leases of low-value assets.

Impact from adoption of this financial reporting standard in 2020

- Recognition of lease liabilities for all leases which were previously identified as operating leases by measuring lease liabilities
- Recognition of right-of-use assets for all leases which were previously identified as operating leases
- Recognition of depreciation of right-of-use assets and finance cost on lease liabilities in lieu of rental under leases which were previously identified as operating leases, which results in a decrease in rental and an increase in depreciation and amortisation.

The Company has adopted the TFRS 9 and TFRS 16 by recognising the cumulative effects but the Company did not adjust the information presented for 2019 which is compared information.



Sales revenue in the second quarter of 2020 was THB 143,805 million which was increased by 7% from the same quarter of 2019, due to an increase of 12% in sales revenue from international operation, despite a decrease of 2% in sales revenue from Thailand operation from the same quarter of 2019; sales revenue were mainly derived from Thailand, China and Vietnam which accounted for 30%, 2% and 18% of the sales revenue respectively; earnings before interest, tax, depreciation, and amortisation (EBITDA) was THB

## (a) Operating Results

20,063 million which was increased by 89%, and net profit was THB 6,028 million which was increased by 47% from the same quarter of 2019.

Sales revenue in the first 6-month period of 2020 was THB 281,940 million which was increased by 9% from the same period of 2019, due to an increase of 12% in sales revenue from international operation and an increase of 2% in sales revenue from Thailand operation from the same period of 2019; earnings before interest, tax, depreciation, and amortisation (EBITDA) was THB 39,287 million which was increased by 77%, and net profit was THB 12,139 million which was increased by 45% from the same period of 2019.

Increase of operating results of the second quarter of 2020 and the first 6-month period of 2020 was primarily due to:

- 1. Swine shortage due to outbreak of African Swine Fever (ASF) in the Association of Southeast Asian Nations (ASEAN) region, particularly in Vietnam, resulting in significant increase in swine price
- 2. Improvement of aquaculture business in Thailand due to increase in operating efficiency
- 3. Lower average prices of raw material for feed business in several countries compared to the same period of the previous year
- 4. Improvement in operating performance of most of international operations which was in line with the growth
- 5. Commencement to recognise gain from investment in a joint venture, HyLife Investments Ltd., which operates a fully integrated swine business in Canada.

		3-month period ended June 30			6-month	n period	ended June 30		
		2019		2020		2019		2020	
		Million THB	%	Million THB	%	Million THB	%	Million THB	%
1.	Thailand Operations	43,897	32%	43,071	30%	85,775	32%	87,419	31%
	1.1 Domestic	36,410	27%	35,996	25%	71,309	27%	73,512	26%
	Animal feed	9,441	8%	9,451	6%	18,574	7%	18,880	7%
	Animal farm	20,823	15%	21,236	15%	40,636	15%	43,497	15%
	Food	6,146	4%	5,309	4%	12,099	5%	11,135	4%
	1.2 Export	7,487	5%	7,075	5%	14,466	5%	13,907	5%
	Animal feed	18	0%	9	0%	34	1%	14	0%
	Animal farm	1,900	1%	2,398	2%	3,388	1%	4,140	2%
	Food	5,569	4%	4,668	3%	11,044	4%	9,753	3%
2.	International Operations	89,999	66%	100,734	69%	173,408	66%	194,521	68%
	2.1 China	33,057	24%	40,547	28%	62,995	24%	74,948	26%
	Animal feed	25,785	19%	30,363	21%	49,589	19%	56,723	20%
	Animal farm	5,384	4%	7,748	5%	9,670	4%	13,822	5%
	Food	1,888	1%	2,436	2%	3,736	1%	4,403	1%
	2.2 Vietnam	19,430	15%	26,464	18%	38,872	15%	52,490	18%
	Animal feed	7,919	7%	7,427	5%	14,575	5%	13,740	4%
	Animal farm	10,852	8%	18,018	12%	22,980	9%	36,748	13%
	Food	659	0%	1,019	1%	1,317	1%	2,002	1%
	2.3 Other countries	37,512	27%	33,723	23%	71,541	27%	67,083	24%
	Animal feed	10,163	7%	8,074	6%	18,062	7%	16,377	6%
	Animal farm	18,489	13%	16,767	11%	35,414	13%	32,701	12%
	Food	8,860	7%	8,882	6%	18,065	7%	18,005	6%
Т	otal Sales Revenue	133,896	98%	143,805	99%	259,183	98%	281,940	99%
0	ther Revenues	3,274	2%	1,698	1%	6,201	2%	3,812	1%
Т	otal Revenue	137,170	100%	145,503	100%	265,384	100%	285,752	100%

2) Operating performance of each business line

## - Thailand Operation

In the second quarter of 2020, the sales revenue from Thailand operation was THB 43,071 million which was decreased by 2% from the same period of the previous year, and accounted for 30% of total sales revenue of the Company; the decrease was mainly due to impact from Covid-19 in Thailand resulting in decrease in both sales volume and average prices of goods in line with decrease in consumption demand.

For the first 6-month period of 2020, the sales revenue from Thailand operation, was THB 87,419 million which was increased by 2% from the same quarter of the previous year, and accounted for 31% of total sales revenue of the Company; the increase was due to improvement in sales revenue of swine business and aquaculture business; whereas improved performance of aquaculture business was a result of change in sale strategy and improvement in operating efficiency resulting in increase in gross profit of Thailand operation compared to the same period of the previous year.

#### - International Operation

In the second quarter of 2020, the sales revenue from international operation was THB 100,734 million which was increased by 12% from the same quarter of the previous year, and accounted for 69% of total sales revenue of the Company.

For the first 6-month period of 2020, the sales revenue from international operation accounted for 68% of the Company's total sales revenue, amounting to THB 194,521 million which was increased by 12% from the same period of the previous year, due to improvement in performance of most of international operations; main geographical locations of international operations are China accounting for 26%, Vietnam accounting for 18% and 14 other countries accounting for a total of 24% of total sales revenue. Details of the operating performance of the main countries are as follows:

# China

For the first 6-month period of 2020, China's sales revenue was THB 74,948 million which was increased by 19% from the same period of the previous year, mainly due to an increase in sales revenue from animal feed business comprising an increase in sales of poultry feed in line with an increase in poultry consumption in replacement of shortage in swine as a result of ASF outbreak in China since 2018.

# Vietnam

Sales revenue from Vietnam operation for the first 6-month period of 2020 was THB 52,490 million, which was increased by 35% from the same period of the previous year, contributed by swine farming due to ASF outbreak in February 2019 in Vietnam resulting in a decrease in swine population and a significant increase in swine price compared to the same period of the previous year.

# (b) Financial Status

1) Assets

As of June 30, 2020, the Company's total assets were amounted to THB 751,319 million, consisting of current assets of THB 242,065 million, property, plant and equipment of THB 212,581 million, investments in associates and joint ventures of THB 125,200 million, goodwill of THB 89,007 million, right-of-use assets of THB 37,633 million, investments in equity securities of THB 12,203 million and other assets of THB 32,630 million.

The Company's total assets were increased by THB 117,268 million or 18.50%, mostly from change in cash and cash equivalent of THB 58,829 million, property, plant and equipment of THB 15,151 million, which was primarily due to an increase in land price valuation and an increase in right-of-use assets of THB 29,113 million as a result of adoption of TFRS 16 Leases.

#### 2) Sources and Uses of Capital

As of June 30, 2020, the Company's sources of capital were obtained from its operation of THB 22,960 million and from financing activities of THB 43,158 million (divided into net proceeds from financing activities totaling THB 58,626 million and outflow in payment of interest, dividends, share repurchase and others totaling THB 15,468 million) and spending in the investment activities amounted to THB 7,124 million.

As of June 30, 2020, the Company's interest-bearing debts, mainly from loans, were amounted to THB 214,971 million, debentures amounted to THB 180,600 million, leases liabilities amounted to THB 31,696 million, and subordinated perpetual debenture amounted to THB 15,000 million.

As of June 30, 2020, the Company's net debt to equity ratio as calculated based on the specified terms and conditions between debenture issuer and debenture holders for the outstanding debentures are as follows:

	Net debt to	equity ratio
Unit : times	Consolidated financial	Separate financial
	statements	statements
Debentures issued before CPF debenture #1/2013 <sup>/54</sup>	1.71	0.86
CPF debenture #2/2013 and debentures issued thereafter <sup>/55/ 56</sup>	1.23	N/A

As of June 30, 2020, the shareholders' equity was amounted to THB 239,409 million, an increase by 9.38% from those of the previous year, mostly resulting from the increase of surplus in shareholders' equity from asset valuation, gain from investment in equity securities measured at fair value through other comprehensive income and through profit or loss.

As of June 30, 2020, total debts to equity ratio was 2.14 times, increased from 1.90 times from the previous year due to the increase of interest-bearing liabilities of THB 93,365 million and non-interest-bearing liabilities of Baht 3,367 million. Debt service ratio based on net debt to EBITDA as of June 30, 2020 was 4.19 times, slightly better than 4.96 times in 2019 as a result of operating performance improvement in 2020.

3) Liquidity

As of June 30, 2020, the Company's liquidity ratio based on the consolidated financial statements was 1.02 times while the cash cycle was 15 days, increased from 0.90 times and 13 days respectively from the previous year. According to cash flow and liquidity ratios, the Company is capable to repay and comply with the terms and conditions of all loans.

The Company's long-term loans and debentures due within 2020 were THB 24,016 million; due within 2021 were THB 47,497 million; due within 2022 were THB 30,827 million; and due within 2023-2041 were THB 166,419 million.

# (c) Dividend Payment

On August 13, 2020, the Board of Directors resolved to approve an interim dividend payment for the performance of the 6-month period ended June 30, 2020 to shareholders at the rate of THB 0.40 per share, being appropriated from profit after corporate income tax at 20% rate. The dividend was paid on September 11, 2020.

# (d) Events after the Reporting Period

CPF Investment Limited ("**CPFI**"), the Company's 100% owned subsidiary, had acquired all of remaining ordinary shares in an oversea associated company, namely, Charoen Pokphand Holdings (Malaysia) Sdn. Bhd. ("**CPHM**"), from Standard Investment Pte. Ltd. representing 50.25% of total issued and paid-up shares at the total price of

<sup>&</sup>lt;sup>754</sup> Net debt = Total liabilities - Cash and cash equivalents + Guarantee to any persons or juristic persons excluded (1) guaranteed by CPF to its subsidiaries and guaranteed by CPF's subsidiaries to CPF and (2) deferred tax liabilities

<sup>&</sup>lt;sup>/55</sup> Exclude subordinated perpetual debenture

<sup>&</sup>lt;sup>/56</sup> Net debt = Total interest-bearing liabilities excluded liabilities under financial lease agreements - Cash and cash equivalents and current investments

MYR 177 million or approximately THB 1,258 million as of June 30, 2020. CPFI paid for the share price in whole but the share transfer had yet to be completed, therefore, the transaction was recorded in other non-current assets.

On July 31, 2020, CPHM share transfer was completed. CPHM has changed its status from associate to subsidiary of the Group. As of the approved date to issue these interim financial statements, the fair value of the net acquired assets is in a process of valuation.

(e) Factors bearing impact on the Company's future performance

Although the Company have been applying the systematic approaches to manage risks that bear impact on the Company's operations to be within an acceptable level as detailed in the annual registration statement for the year 2019, there is still the possibility that the stipulated risk management procedures may not be sufficiently effective to reduce risks to the acceptable level. As a result, the Company may not be able to achieve its expected operating results due to uncontrollable external factors such as in the case of the new disease outbreak or macroeconomic problem of other countries.

# 6. Other information that may materially affect the decision of investors (if any) -None-

7. Statement that connected persons and/or shareholders with conflict of interest have no right to vote, by specifying the list of name and number of shares held by the shareholders with no right to vote

The information on shareholding of the connected persons and/or shareholders with conflict of interest which have no right to vote in respect of Agenda 2 as of August 31, 2020 which was the latest record date is as follows (however, this information may change according to the information as of September 29, 2020 which is the record date for the right to attend the Extraordinary General Shareholders' Meeting No. 1/2020):

No.	Connected Persons and/or Shareholders with conflict of interest with no right to vote	No. of Shares	% of paid-up capital
1.	Charoen Pokphand Group Co., Ltd.	2,189,815,835	25.43
2.	Jumbo Kingdom Ventures Ltd.	920,843,330	10.69
3.	Charoen Pokphand Holding Co., Ltd.	743,660,460	8.64
4.	CPF (Thailand) Plc.	191,522,720	2.22
5.	Orient Success International Ltd.	120,814,159	1.40
6.	Worth Access Trading Limited	117,342,300	1.36
7.	Bangkok Produce Merchandising Plc.	99,462,000	1.16
8.	Plenty Type Ltd.	76,800,000	0.89
9.	CP Foods Capital Ltd.	58,000,000	0.68
10.	Mr. Prinya Tieanworn	71,000,000	0.82
11.	Mr. Chingchai Lohawatanakul	24,195,131	0.28
12.	Mrs. Nuchanart Chiaravanond	19,140,000	0.22
13.	Mrs. Amporn Prapakamol	5,700,000	0.07
14.	Mrs. Somsri Lamsam	4,865,000	0.06
15.	Mr. Jaran Chiaravanont	4,050,000	0.05
16.	Mr. Sumet Chiaravanont	3,600,000	0.04
17.	Mrs. Phatanee Leksrisompong	3,471,364	0.04
18.	Miss Somswat Jiaravanont	2,658,500	0.03
19.	Mrs. Tassanee Poongkumarn	1,215,950	0.01
20.	Mr. Phongthep Chiaravanont	1,100,000	0.01

No.	Connected Persons and/or Shareholders with conflict of interest	No. of Shares	% of
	with no right to vote		paid-up capital
21.	Mrs. Aungkana Chiaravanont	890,000	0.01
22.	Miss Oracha Chiaravanont	786,200	0.01
23.	Mr. Prasert Poongkumarn	460,639	0.00
24.	Mrs. Suwanna Panyasakorn	374,100	0.00
25.	Miss Nalinee Chiaravanont	310,000	0.00
26.	Mrs. Ampaphan Chiaravanont	187,200	0.00
27.	Mr. Olarn Chiaravanont	180,000	0.00
28.	Miss Nittaya Chiaravanont	98,400	0.00
29.	Mrs. Busadee Chiaravanont	73,600	0.00
30.	Mrs. Varnnee Ross	38,900	0.00
31.	Mr. Suthep Poongkumarn	37,002	0.00
32.	Khunying Auepranee Chiaravanont	21,520	0.00
33.	Mrs. Sirada Prapakamol	10,000	0.00
34.	Mrs. Chariya Prapakamol	4,500	0.00

# 8. Opinion of independent financial adviser

Details are per Attachment 5.

# 9. Proxy form together with the name of at least one audit committee member acting as proxy appointed by the shareholders

Details are per Attachment 6, 7 and 8.

10. Opinion of the Board of Directors concerning the entry into the connected transaction, stating the reasonableness and the best interest of the Company as compared to the entry into a transaction at arm's length basis

The meeting of the Board of Directors (excluding directors with conflict of interest), having considered the entry into the above mentioned connected transaction, is of the view that the acquisition of the equity capital of the Targets is reasonable and beneficial to the Company as it is a unique opportunity for CPP to build on and strengthen CTI's operations through expansion into and accessing the swine market in China. Upon completion of the transaction, CPP will still benefit from the economic upside from its 35% shareholding of CTI. Profits gained by CTI will be recorded as share of profit or loss from associates in the consolidated financial statements of CPP. In addition, the board of directors of CPP is of the view that the transaction presents the following benefits:

- 1. CTI would gain access to the PRC swine market which is the largest swine market in the world and has a robust growth outlook and CTI would become one of the largest Swine Business operators in terms of market share;
- the integration with the Targets enables CTI to become a group of companies that encompasses integrated Swine Business including feed, swine farming, slaughtering and food processing. As a result, CTI going forward would be able to better address market changes, leverage the know-how across the value chain and further expand its footprint better in the future;
- although CPP's interest in CTI will decrease to 35%, there will be an enhancement in net asset value of CPP and an increase in profits of CPP from the good performance of Swine Business; and
- 4. CPP is expected to continue its significant involvement in the development and direction of CTI's business strategy through the representative in the board of directors and will also have access to information on both CTI and the Targets to facilitate future business decision making.

The Board of Directors has considered and is of the view that the criteria for the determination of the transactional value are appropriate.

# 11. Opinion of the Audit Committee and/or Directors which is different from the opinion of the Board of Directors

No directors and audit committee members of CPF have different opinion from the opinion of the Board of Directors.

12. Opinion of independent expert

-None-

# 13. Details concerning indebtedness of the Company

As of June 30, 2020, the Company had outstanding short-term bills of exchange of THB 40,133 million, outstanding debentures of THB 180,600 million, lease liabilities of THB 31,696 million and subordinated perpetual debentures of THB 15,000 million.

## 14. Pending material lawsuits or claims

The Company has legal disputes in respect of its ordinary course of business only. The Company has neither lawsuit to which the Company is the defendant with claim amount of more than 5% of the shareholders' equity as of December 31, 2019; lawsuit which has material effect on the Company's business operations but cannot be quantified in monetary amount; nor lawsuit in respect of matters other than the ordinary course of business of the Company.

# 15. Accountability of the Board of Directors to this Information Memorandum

The Board of Directors has carefully reviewed the information in this Information Memorandum and hereby certifies that the information contained herein is accurate and complete and neither contains any false or misleading statement nor lacks any material information which should be disclosed.